

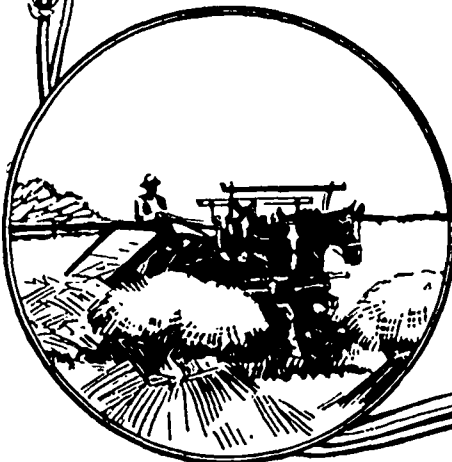
WHEAT

*Green and amber and gold it grows,
 When the sun sinks late in the West;
 And the breeze sweeps over the rippling rows
 Where the quail and skylark nest,
 Mountain or river or shining star,
 There's never a sight can beat—
 Away to the sky-line stretching far—
 A sea of the ripening Wheat.*

*When the burning harvest sun sinks low,
 And the shadows sink on the plain,
 The humming binders come and go
 Like ships on a sea of grain;
 Till the lurching, groaning wagons bear
 Their tale of the load complete.
 Of the world's great work he has done his share
 Who has gathered a crop of Wheat.*

The Lone Hand, Australia

Annual Meeting Number



Alberta Pool Annual Meeting

Delegates, with Two Dissentients, Vote for No Amalgamation with Any Grain Company Whatsoever.

The fourth annual meeting of the Alberta Wheat Pool was held in Calgary, August 4-6. All the directors were re-elected for a further term, and H. W. Wood, who is on his way to Australia, was re-elected chairman by the board.

The report of the board of directors showed that the membership in the Pool now stood at 36,512, and that the drive last September had added 400,000 acres to the Pool acreage.

The failure of the negotiations between United Grain Growers, Ltd., and the Pool in connection with the formation of a joint company to manage Pool and United Grain Growers' Elevators was referred to, and the report stated that the board had notified United Grain Growers that it was prepared to enter into negotiations for the purchase of United Grain Growers' elevators in Alberta.

The Pool, the report said, had leased from the Dominion government the terminal elevator at Prince Rupert, and Mr. Joseph Bennett had been appointed superintendent. Mr. Bennett was formerly in charge of the Calgary interior terminal elevator and has since been terminal superintendent for the Canadian Government at Port Arthur. The Pool has also endeavored to lease a terminal elevator at Vancouver but the decision of the Vancouver harbor board with regard to such lease will not be given until October 31.

Wheat handled through the Pool amounted to approximately 45,100,000 bushels as against 23,026,000 for last year. Of this, about 23,500,000 bushels were shipped west.

Elevator policy was the subject of considerable discussion, and the delegates voted a recommendation to the board to approach the Manitoba and Saskatchewan Pools with regard to acquiring the elevators of companies which did business in all three provinces. The board was

also asked to urge U.F.A. members of parliament to press the Campbell amendment to the Canada Grain Act at the next session of parliament. A deduction of 2 cents a bushel from the proceeds of the 1925-26 crop for elevator reserve was authorized.

A resolution heartily approving of the action of the board "in standing up for the interests of the Pool" and placing the delegates on record as "being strenu-

ously opposed to the amalgamation of the Wheat Pool with any grain company whatsoever," was carried with only two dissenting votes.

It was decided that a coarse grains contract be sent out with the wheat contract at the time of the new sign-up. The by-laws were amended to provide that the annual meeting shall be on the fourth Wednesday in November in each year instead of August.

Co-op. Congress at Edmonton

Delegates Discuss Problems of Administration of Co-operative Store.

A congress of consumers' co-operative societies affiliated with the Co-operative Union of Canada, was held in Edmonton on August 2-3, delegates being present from Saskatchewan, Alberta and British Columbia. The distance was too great for the societies in the east, but a number of them sent greetings which were conveyed to the meeting by George Keen, general secretary of the Union.

The Co-operative Wholesale Society of Great Britain was represented by John Penny, Chas. T. Darch and A. H. Hopley, all of England; A. C. Wieland, of Montreal, and C. G. Alexander, of Winnipeg. J. H. Walker was a fraternal delegate from the Illinois State Federation of Labor.

In the main the business of the convention related to the organization and management of consumers' co-operative stores and considerable discussion took place on the question of the purchase of goods from the British Co-operative Wholesale Society.

Mr. Keen read an informative paper on the administration of a co-operative store and he urged greater effort to get women in-

terested in the movement. In the matter of purchasing for the home, he said, man proposes but woman disposes.

W. Waldron, commissioner, co-operative and markets branch, Saskatchewan department of agriculture, spoke on interprovincial unity in co-operative enterprise, and J. T. Hull, of the department of education, Manitoba Pool, told briefly of the work of his department and the organization of the Manitoba Co-operative League.

The representatives of British co-operation were a great help in the discussion, their knowledge, experience and grasp of co-operative principles helping the delegates to a clearer and sounder appreciation of methods in co-operative enterprise.

The great need for enlisting a larger membership in the union was stressed by Mr. Keen, who pointed out that the union financial statement showed a deficit, which he personally was carrying, of over \$1,200. W. C. Good was re-elected president of the Union, and George Keen, secretary-treasurer.

Co-operation in Denmark

Address of Mr. S. Sorensen, Agricultural Adviser to the Danish Government, to the Delegates at the Pool Annual Meeting.

First of all I want to thank you for the kind reception you have given me here. I thought I was an intruder this morning when I came here, but you certainly have been kind in receiving me, and I am very thankful to have an opportunity to be with you today.

I have at this time been about one month in Canada, starting in the East and proceeding west, but this is the first time I have been to Western Canada, and I am just now, in the next two or three weeks, going to explore your wheat country here.

I wish to congratulate you on your Wheat Pool. In our country we get a high yield to the acre, but wheat doesn't matter to the Danish farmers as much as it does to the farmers in this section of the world. But you know we are co-operators in our country and we have been looking to other countries — what they are doing in regard to co-operation and we have been very interested in your pooling system because you really have gone a little further than we have in regard to pooling commodities and putting them on the world markets.

I have been asked to say a few words about the system of Danish co-operation. If I were to answer all the questions that have been put to me, I would have to speak for hours. I am not going to do that but I am going to mention one or two things that may be of interest to you regarding the co-operative organizations in Denmark.

Co-operative Buying

You know our co-operation is principally in the dairy business and swine industry, also to a certain extent in the poultry and egg industry, that is, in regard to producers organizations, but we regard co-operative buying associations or commercial buying associations as being of great benefit to the farmers too, and we have not only developed organizations similar to your Wheat Pool here, but we have

also developed buying associations to buy what the farmers need: machinery, fertilizers, feed for stock, etc. We have 1,500 co-operative stores who take care of what the farmers need in groceries, etc., and we have three big buying organizations for feeding stuff, such as oil cakes, corn, and barley. We have a big organization which may be needed here sometime—a big central organization with locals buying our commercial fertilizer, which we, you know, have to use as we must fertilize our soil very heavily because it is not nearly so rich as the soil you have here. That is just to explain a little

or creameries, I believe you call them, distributed over the country. They are very small and are independently run by the individual district and united into provincial and national organizations. There will be about 100 to 150 members of each local creamery, from many very small farms, and these factories are founded on two things which are very good and very necessary, I think, in real co-operative organizations. First of all these members have pledged themselves to deliver their milk to these factories not for one or two years but in nearly all cases for ten years, which gives stability in



WIND BREAK ON PRES. BURNELL'S FARM
To the left are laurel leaved willows grown from cuttings planted on May 20, 1925. Photo shows 14 months growth. In foreground are cuttings planted in May this year.

about our different organizations.

Local Organizations

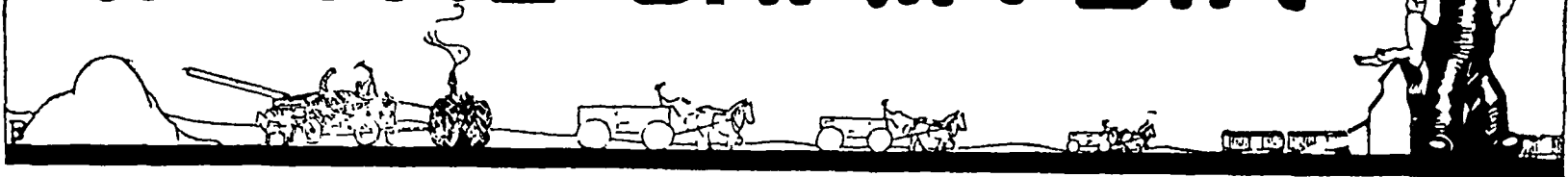
The farmer in Denmark is not a member of one or two, but is generally a member of seven, eight, nine, or ten different co-operative organizations—on account of our diversified farming he has to be a member of a great number of different commodity marketing organizations.

What has made—and this is what I wish to emphasize—what has stabilized our co-operative organizations in Denmark, I think, is the local organizations. Take the dairy organizations: we have at present a little over 1,400 co-operative dairy factories

co-operation. Then they have pledged themselves jointly and severally to be responsible for the money they had to borrow to start these businesses. This is what they did: They did not have any cash money to put in in the 80's of last century, but by putting in a joint and several guarantee they could borrow cheap money from the banking institutions and the saving institutes in Denmark, because these joint and several guarantees gave a very good security for the money. There has not been and there could not be any failure among these co-operatives, because among these 150 members, which is the average number, there

(Continued on Page 29.)

IN THE GRAIN BIN



By R. M. MAHONEY, Manager

BILL CARS DIRECT TO POOL

One of our members has sent in a circular letter he received from a grain firm soliciting his platform shipments, which reads in part as follows:—

“If you happen to belong to the Wheat Pool, we might say that we can handle your grain, making the same charge as is made by the Pool and giving you the benefit of our experience in checking grades, etc. We handled considerable Pool grain last season and so far seem to have given satisfaction.”

To start with, if they make the same service charge as the Pool, they will not make any charge at all this year; in the second place, this particular firm has no agreement with the Manitoba Pool to handle Pool grain; and in the third place, the total shipments of Manitoba Pool grain handled by them last year amounted to three cars, so that they must be getting experience in checking other than Pool grain or their experience is quite limited.

Bill your platform loaded cars care of your own Pool and your own Pool terminal—pay no attention to these circular letters from commission firms.

IMPORTANT

You will assist your office materially if you will familiarize yourself with your contract number and ask the elevator agent with whom you may do business to place it on all tickets and documents that he issues to you.

On platform shipments, if you will put your contract number on your advice of shipment form or your bill of lading, you will assist us in keeping our office records more easily. With the number of members we have, we run into the same name a good many times, and if the contract number is specified it helps us a great deal.

Your contract number appears on the wrapper of your “Scoop Shovel” every month; print it or chalk it on your wagon-box and you will become very familiar with it.

QUALITY WHEAT

The following initial prices have been set at Fort William for Quality Wheat; and the following definitions and grades made by the board of Grain commissioners:—

No. 1 Can. Western Hard White Spring Wheat	82c
No. 2 Can. Western Hard White Spring Wheat	80c
No. 3 Can. Western White Spring Wheat	77c
No. 4 Can. Western White Spring Wheat	73c
No. 5 Can. Western White Spring Wheat	70c
No. 6 Can. Western White Spring Wheat	65c
Feed, Can. Western White Spring Wheat	57c

You will see from the above that on the first five grades there is a discount under the regular spring wheat. This discount narrows as we get to the lower grades. These are arbitrary prices and spreads, which, we presume, the grower will feel to be quite a discount under the regular spring wheat.

What the value of Quality wheat is, however, on the world's market, we cannot at present determine. Be assured, however, that the Pool will sell this wheat to the best possible advantage as compared with other wheats, and its full sales value received will be reflected back to the growers in future payments. Thus, if the initial prices are set too high or too low, they will be adjusted in the final payment.

MANITOBA POOL ELEVATOR STATEMENT

This statement covers the operation of eight elevators, with a capital investment of \$97,079.70, allowing terminal earning on grain billed by these elevators to Pool terminals.

Surplus after deducting all expenses		
except interest and depreciation	\$ 38,781.88	
7% interest on investment ..	\$5,582.31	
5% depreciation	4,921.18	10,503.49

Net surplus after all expenses deducted, including interest and 5% depreciation	\$ 28,278.39
---	--------------

It should be borne in mind in looking at the above, that the grain handled through Pool elevators was handled on the basis of an average charge of 2 1/3c per bushel on all grain, regardless of whether it was delivered in carload lots or wagon-load lots. It might also be mentioned that there was an invisible earning of \$6,000 which does not show up here, due to a return of screenings to members, as well as a saving in freight rate on screenings returned to members.

Incidentally, in analyzing the actual figures, this fact is evident: Starting with an investment of \$97,079.70, these associations were able to pay all expenses, pay interest on their investment and have a total surplus of \$33,199.57 (net surplus shown above plus the 5% depreciation) which, if applied against the investment made in these elevators, reduces the investment in one year from \$97,079.70 to \$63,880.13, showing surplus earnings of more than 33% on the investment. This in spite of the fact that no spread was taken on street grain, and the charge of 2 1/3c covered all elevator and office expenses in connection with handling the Pool elevator grain.

It is well to mention in connection with these figures that this showing was only made possible by the loyalty of the Pool members and the Pool Elevator Association members at these Pool elevator points, and too much tribute cannot be paid those loyal members who, in the face of propaganda, stayed with their own elevator and their own Elevator Association, naturally, much to their present delight.

The average handle per Pool elevator was 180,000 bushels.

PLATFORM LOADED CARS

The terminal capacity of the Pools has been increased by about seventeen million bushels, through the purchase by the Saskatchewan Pool of the Saskatchewan Co-operative Elevator Company's facilities. As a consequence, it is important that all platform loaded grain be billed direct to the Pool, in care of the Pool terminals.

We have sent to the country bills of lading, advice of shipment forms, and a letter on platform shipments. We have also sent a letter to all shipping secretaries with reference to platform shipments.

At the annual meeting held in Brandon last month, it was decided that the Manitoba Pool would make no service charge on platform-loaded grain billed direct to the Pool. As a consequence, any platform-loaded cars of Pool grain billed other than direct to the Pool and in care of the Pool terminals, create a direct, as well as an indirect loss to the shipper, as by shipping direct to the Pool he has no service charge to pay, which is a direct earning, and his grain, going to the Pool terminals, creates a profit in these terminals, which is, of course, reflected back to the members. Under no circumstances bill platform cars other than as specified in the bills of lading sent you.

Forward Samples

If, before you ship, or at the time of shipment, you will send to this office a two ounce average sample of the grain you are loading into your car, with your name, shipping point and car number (if car number is available), on the container, we will hold this sample so that we can compare it with the sample of the car, and in this way will have a chance to give you service.

In forwarding the sample be sure that it is an average of your shipment. Do not clean or change it in any way. Let it be exactly the same as the grain in the car.

Better Service

Last year Mr. Wright checked samples for the Alberta Pool, the Terminals and the Manitoba Pool. This year we have arranged to have one hundred per cent. of Mr. Wright's time for the Manitoba Pool. This will give him a chance to put in more time checking samples and should insure the platform shippers the very best possible service.

Assist us in every possible way by either weighing your grain into the car or levelling it off and measuring it. Assist us also by completing advice of shipment form, advising us what grade you expect, with instructions to reinspect if you do not secure that grade. Keep in mind that all grading is done by government officials. We will, however, check each shipment carefully, so that you may be sure that you are getting justice.

Send in Bills of Lading Promptly

Last year in many cases we received advice of government inspection on cars of grain before we had advice of shipment and bill of lading. We could not advise the shipper of grading, or know what grade was expected, and sometimes the car was unloaded at the terminal before we had this information. This meant that in some instances where the Shipper wanted reinspection, it could not be secured, and there was disappointment. You can

help us and yourselves by sending in all papers without any delay.

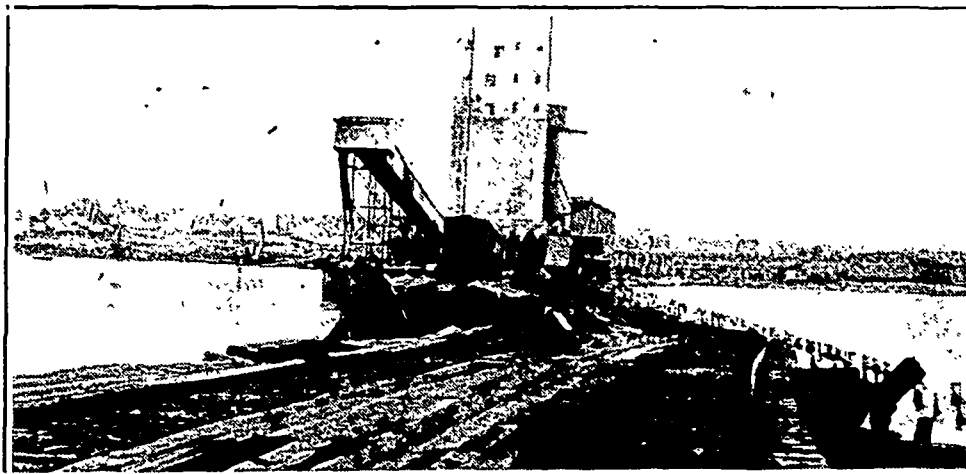
PATRONIZE POOL ELEVATOR

Pool members near Pool elevators, even though they are not members of the local Elevator Association, should patronize the Pool elevator.

The cost of doing business through the Pool elevator is, in any event, not greater than through any other elevator; you are giving your own Pool control of your grain and you are creating a terminal earning because this grain goes to your own Pool terminals. There may be reasons why you do not want to join the Elevator Association, but I hope there is no reason why, in spite of that, any member would not patronize the elevator belonging to his own Pool neighbors.

INITIAL PRICE FOR BARLEY

The printers made a mistake on this page last month. They printed the initial price of barley as 30 cents. It should, of course, have been 50 cents. It was an unfortunate mistake but, anyway, the flood of inquiries that followed the publication of the figures showed that this page of the Scoop Shovel, at any rate, is read.



Where S.S. Gleneagles ran into wharf of Pool Terminal No. 2.



THE SCOOP SHOVEL

Official Organ of

MANITOBA CO-OPERATIVE WHEAT PRODUCERS
LIMITED

MANITOBA WHEAT POOL

OFFICES: ELECTRIC RAILWAY CHAMBERS, WINNIPEG, MANITOBA
TELEPHONE A7821

COLIN H. BURNELL, *President* W. G. A. GOURLAY, *Vice-President*
R. M. MAHONEY, *Manager* F. W. RANSOM, *Secretary*
T. J. MURRAY, K.C., *Solicitor*

Directors:

S. GELLIE, P. F. BREDT, W. G. WEIR, C. S. STEVENSON, R. F. CHAPMAN,

Managing Editor - - - - - J. T. HULL

Subscription Rate—50 cents per year.

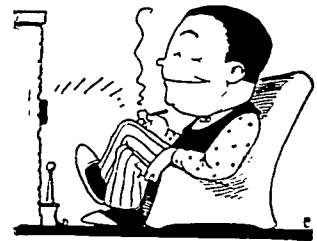
“CO-OPERATION—SERVICE AT COST”

WINNIPEG, MANITOBA, AUGUST, 1926

ANOTHER MILESTONE

Our third annual meeting of the Manitoba Wheat Pool, held in Brandon on July 28th and 29th, was remarkable for the spirit and enthusiasm of the 326 delegates gathered there to transact business. Never in the twenty-three years in which I have been attending meetings of organized farmers in Brandon have I attended a better meeting.

The business of the meeting went forward smoothly because every one of those delegates was there with the same purpose, namely, the promotion of whatever they considered in the best interests of the Wheat Pool. They all took a keen interest in the proceedings, meeting promptly and staying to the close of each session. In fact the whole meeting has proved an encouragement and inspiration to all those members of the Pool staff who were fortunate enough to be present. I hope next year it will be possible to have the Pool field men and Pool



The End of a Perfect Day

elevator men present also.

On what was expected by many to be the most contentious question of the convention—the Pool elevator policy and whether or not the Pool should join with the United Grain Growers, Limited, in a joint holding company to operate elevators—the delegates showed remarkable unanimity. The action of the board in refusing the U. G. G. offer was endorsed and a resolution in favor of purchasing or leasing the U. G. G. elevators was passed, with only four dissenting votes in each case.

A long discussion on the field service and educational department enabled the management to give considerable information and correct several

wrong impressions; and it was quite evident from the discussion that the majority of the delegates were fully seized of the necessity for carrying on both of these services. It was clearly shown that our field men, by their close application and devotion to their work, have earned the good opinion of the farmers whom they are trying to serve. A resolution to continue the educational department was carried unanimously.

I came away from the Brandon meeting more convinced than ever before that farmers can stick together and that for agriculture a new and better day is dawning. When the time arrives in which our whole Pool membership is imbued with the same spirit as that evidenced by their delegates at the annual meeting, then can we be assured that agriculture is on a safe and prosperous basis, and that our co-operative method of farm business has come to stay.

READ YOUR PAPER

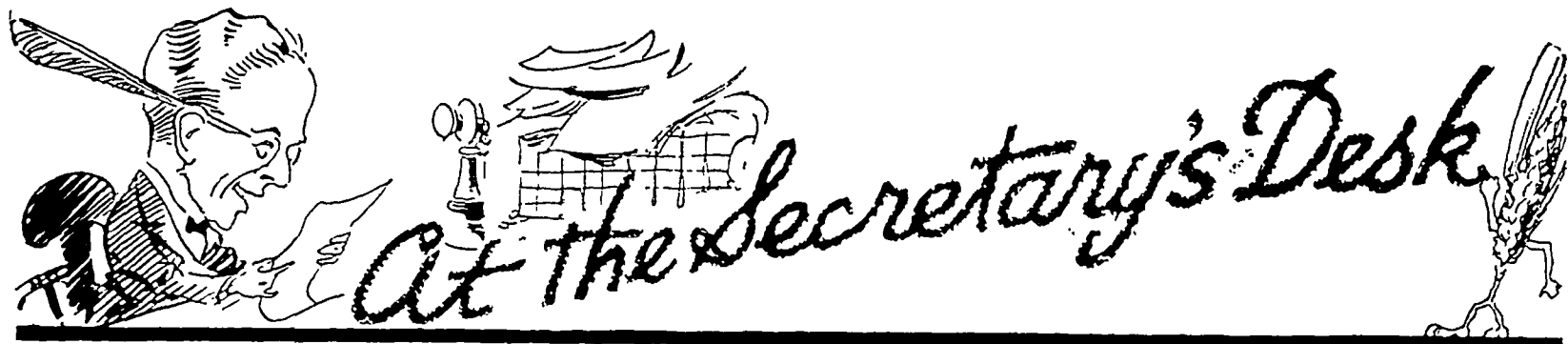
This is a special edition of The Scoop Shovel. It contains the following: Report of the annual meeting at Brandon; the report of the board of directors in full; the official minutes of the annual meeting; the interim financial statement covering the total operations of the Pool; complete figures of payments by the Coarse Grain Pool, and full list of shipping secretaries and secretaries and chairmen of Pool locals.

The paper thus contains a lot of matter of great importance to every member of the Pool. We want all our members to look to The Scoop Shovel for all their information with regard to the Pool and for two good reasons: The Scoop Shovel is their own paper and it exists to promote the principles and practice of co-operation and to tell the members about the co-operative movement; it is more economical to issue advice and information through The Scoop Shovel than in the form of circulars and letters, and the matter is more easily preserved.

Get into the habit of reading The Scoop Shovel. Go carefully through it every month. It will pay you both intellectually and financially.

MAKE NO MISTAKE

While out at the local annual meetings in my district, I learned of several cases where Pool members had allowed representatives of grain firms to bill their platform loaded cars to some other than Pool terminals. Please take notice that we have made no agreement with any grain or elevator company for the handling of platform loaded grain. Every platform loaded car should be billed to Pool terminals. If you allow any



By F. W. RANSOM, Secretary

TO OUR NON-ENGLISH-CANADIAN MEMBERS

A number of our members are French-Canadian, Mennonite, German or Ukrainian. Some of them being accustomed only to their own language, when they call at the office have difficulty in making themselves understood.

We have now in this office, men who can both speak and write in the different languages used by these people:—

L. Hervo—French-Canadian.

Ben Luyendyk—German.

H. B. Kristalovich—Ukrainian.

So that at any time a member calls and wishes to converse in his mother tongue, he will find some one here with whom he can talk quite freely, or who will interpret for him; and further, any letters we receive written in any one of these languages will be answered in the same way. These appointments have been made in accordance with the wishes of the Pool annual meeting.

LOADING OVER THE PLATFORM

Use the "Armstrong" loader—it never goes out of order. It may be hard on the back, but it is easy on the pocket.

The Pool makes no charge for handling platform loaded grain. Before there was a Pool, you and I paid 1c per bushel commission on platform loaded grain. When we joined the Pool this was reduced to ½c per bushel for service charges; and now your delegates and directors have decided there shall be no charge at all. But don't forget! All platform loaded grain must be billed direct to the order of **Manitoba Co-operative Wheat Producers, Limited, in care of Pool terminal elevators, Fort William or Port Arthur.**

Don't give your shipping bill to the agent of an elevator company or grain commission firm to make out for you, because he will bill the car to some terminal other than yours, and then you give them the chance to make terminal profits out of handling your grain.

CANVASSERS

We want to build up the membership. We figure that we have 50% of the grain growing farmers in the Pool. We do not intend to stop until we have our organization 100% strong; and the remaining 50% are going to be harder to sign up, but we are going to use every reasonable means of securing their membership.

We want every member to endeavor to get the names of his non-Pool neighbors on the contracts;

therefore, on all contracts received after the 1st day of September, we will pay \$2 commission per contract to all those securing three or more contracts on the understanding that each new member has not less than 15 acres of wheat or 50 acres of coarse grain.

This is at the same rate as we pay to our special canvassers. Any member may canvass, and there is no period set; we will be glad to accept contracts at any time. Commissions will not be paid to field men, pool elevator agents, or any other salaried employee.

TWO OUTSTANDING CO-OPERATORS

Last Thursday, August 5th, was a "Red Letter" day. We had visits from the two outstanding men on co-operation on this continent—Aaron Sapiro and George Keen.

In the all too brief time in the morning that Mr. Sapiro was here, he urged with his usual penetration and enthusiastic spirit the necessity of co-ordinating our activities in organization in the three provinces. "You must be prepared," he said, "for any reaction or eventuality, and your only sure foundation is a membership imbued with the spirit of co-operation. You must forget provincial boundaries; the Pool was not organized for the sake of organizing a Pool, but by farmers to help farmers. You must always carry on educational work in the principles of co-operation." On my mentioning field service, he said, "I consider a good field service is vital to the success of any co-operative marketing organization; to dispense with it would be fatal."

Mr. Keen was returning from his six weeks itinerary in Saskatchewan and Alberta and called in the afternoon. His visit also was too brief. No man is better versed in the co-operative movement. He endorsed the marketing Pools, but he warned, "don't lose the benefits co-operative marketing has brought, by neglecting to co-operate in buying and borrowing." Like my previous visitor, how emphatically he stressed the importance of education in our movement. "This is an organization of human beings; it has a spirit, it has a soul. Co-operation is a philosophy of life." I have not quoted the exact words of these two men but give you the effect of what they said. Co-operation is much more than a matter of dollars and cents. Its success is not measured in the number of members or bushels of grain, but in the kind of homes and communities it establishes in the country. I wish every Pool member and farmer could have met and heard them; to me it was a privilege.

A SUGGESTION

Resolutions came before the delegates at the annual meeting, and we receive suggestions occasionally, that some change should be made in our form of local organization. The following idea appeals to me as being the best, but I would like to know the opinion of our members.

The local as at present constituted, has a chairman, vice-chairman, secretary, and five of a committee. The shipping committees have three members. The first three named officers of the local and the secretary of the shipping committee are the officers who have the most responsibility and work; there is but very little to do for the five committee men of the local and the other two committee men at the shipping points.

It is not good for the organization to have offices entailing neither work nor responsibility. How would it be then to have the local organization constituted of a chairman, vice-chairman, secretary, and a committee consisting of one representative from each shipping point? This would dispense with shipping committees, but you would still have the one responsible person at each of these shipping points who would have all the duties of the secretary of the shipping committee, and he would be a member of the local board; thus, the municipality would be properly represented and every member of the local board would be a responsible individual, having important work to do. I would like to have opinion expressed on this suggestion.

A complete list of the names of the secretaries of shipping committees appears on another page of this issue of *The Scoop Shovel*. Look it up.

INCREASE IN MEMBERSHIP

Contracts still come in. On August 16 we received 132. Between July 15 and August 15 we received 575 contracts, increasing our membership by 279. The total membership at August 15 was 17,857 with a total of 28,162 contracts. Think of what it would mean if every member set out to get one new member each!

BULLETIN BOARD

One of the officers of a very live local, wanted to know if we had anything in the form of a bulletin board for the use of locals in giving information to members. He stated that with such a board they could write on it in chalk, notices of meetings, or the names of shipping committee secretaries, or use it for other publicity and advertising. He said that they could put it in some conspicuous place in town where it would be secure from defacement or destruction.

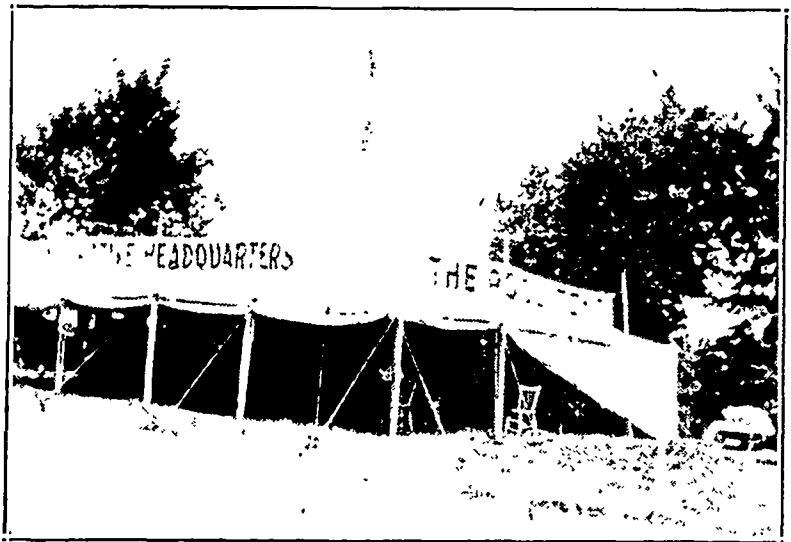
The idea, I think, is a good one, and we are only too glad to make provision to meet these requests.

We can get a metal board with a wooden frame properly braced on the back, and painted suitably for writing on in chalk, at a reasonable figure. If any local requiring the same will write in, we will send one out to them.

REPLYING TO LETTERS

When members fail to reply to inquiries we send out it is worrying, aggravating, and increases costs considerably. I don't like work any better than anyone else, and therefore, I don't write letters for the sake of either making work for stenographers or increasing the revenue for the post office. Behind every letter there is a reason: information is wanted.

The letters enclosing cards, asking each member for the number of acres he was sowing to crop, cost considerable in postage, paper, printing and time. A considerable number of our members failed to reply, and that meant effort and expense wasted. If we send out posters advertising meetings to secretaries, to put up in conspicuous places, and they keep them at home and fail to use this form of advertising, then there is another expense wasted.



THE POOL TENT AT BRANDON FAIR

Take also, the letters sent out asking for information about deliveries. We had to have this information because each member wants to know how the members as a whole are living up to their obligation. Again a large number did not reply, making it necessary that they be visited by the field men. This entailed expense, practically all of which could have been obviated by a simple letter from these members.

Members should not forget that unnecessary expense prevents economical administration, and it is the members themselves, in the end, who lose by neglecting the Pool business. Five minutes of time and a two cent stamp may save many dollars.

On the other hand the response we get from those who do co-operate with us is encouraging and lightens the day's work. I appeal to all our members to give us their co-operation; it means a great deal to all of us.

This coming winter I want to meet all the officers in each of the Locals to get acquainted with them and discuss organization work. That would mean a meeting at some central point in each municipality. These would be entirely business meetings, and we could discuss the details of organization work, and get acquainted with one another.

Pool Annual Meeting

Pool Handles 12,472,786 Bushels of Wheat and 13,728,729 Bushels of Coarse Grains. With Only Three Dissentients Delegates Vote to Purchase or Lease Elevators of United Grain Growers.

The third annual meeting of the Manitoba Wheat Pool took place at Brandon on July 28-29, with 328 registered delegates in attendance, only 13 short of a hundred per cent. representation.

Throughout the two days the business of the meeting moved with promptness and regularity. There were no unduly prolonged debates on any matter coming before the meeting. The delegates had all heard at the local meetings of the year's work of the Pool, and they came prepared to transact the necessary business in a real business-like way.

One of the most important of the matters coming before the meeting was that of relations between the Pool and the United Grain Growers, Ltd. The proposition of United Grain Growers for the formation of a joint elevator company to manage both Pool and United Grain Growers Elevators, and the result of the conference on the subject were laid before the meeting in the directors report. With only four dissentients the action of the Board was approved and the meeting also approved of the proposal of the Pool Board to purchase or lease the Manitoba elevators of United Grain Growers.

A. J. M. Poole, director for district 6, resigned from the Pool board to devote his time to the United Farmers of Manitoba, of which organization he is president, and the meeting voted appreciation of his services on the Pool board. P. F. Bredt was elected director for district 6 and the other members of the board were re-elected in their respective districts. The board met after the close of the meeting and re-elected C. H. Burnell as president. W. G. A. Gourlay was elected vice-president. These two, with S. Gellie, constitute the executive of the board and represent the Manitoba Pool on the board of the Central Selling Agency. F. W. Ransom was re-appointed secretary.

The meeting was formally opened by Secretary Ransom reading the minutes of the last annual meeting which were adopted. On a motion from the floor it was decided to allow visiting Pool members to occupy the gallery.

Directors and Auditors Reports

The report of the board of directors covering the year's work of the Pool was presented by President Burnell. The report (which appears in full on page 11) was received, and was discussed together with the interim financial statement presented by W. J. Macdonald, of Millar, Macdonald & Company, the shareholders auditors, who answered a number of questions relating to the Pool finances.

The financial statement showed that Pool grain was handled at a cost of 1.28c per bushel this

year. Office and administration expenses amounted to .601c per bushel as compared with .613 cents last year. Carrying charges paid to country elevators showed an increase from .457 cents a bushel to .679 cents owing to the embargo on grain shipments enforced for some time during the year. The total overhead expense of 1.28 cents a bushel showed an increase of .210 cents over last year, this increase being almost entirely due to the increase in elevator carrying charges. The total expenses of the Pool amounted to \$335,182 against which there will be credited in the final financial statement the earnings from Pool terminal elevators.

Pool Elevators

For Manitoba Pool Elevators, Mr. Mahoney, manager, reported that the surplus earnings on the operation of the eight elevators, after deducting all expenses except interest and depreciation amounted to \$38,781. Interest and depreciation amounted to \$10,503, leaving a net surplus of \$28,278. Grain was handled through Pool elevators on the basis of an average charge of 2 1/3 cents per bushel on all grain, whether in wagon or carload lots. Starting with an investment of \$97,079. Pool elevator associations were able to pay all expenses including interest and show a surplus available to the elevator associations equal to more than 33 per cent. on the capital investment.

Discussion of these reports occupied practically all of the afternoon session of the first day. In connection with the department of education and publicity two resolutions were carried unanimously; one making it clear that the deduction of one-twentieth of a cent a bushel authorized by the annual meeting last year, for educational purposes, applied to all grain; the other appropriating for educational purposes the sum of \$4,949 accrued interest from delays in cashing cheques. It was pointed out that this money would be available against the expense of the work of securing renewals of the contracts which expire in 1927.

Favor Buying U. G. G. Elevators

With only four dissenting, the meeting endorsed the action of the board of directors in turning down the offer of United Grain Growers, Ltd., to form a joint holding company to operate the elevators of the Pool and United Grain Growers. With three dissentients the meeting went on record as "being in favor of buying or leasing the elevators of United Grain Growers when a satisfactory deal can be made."

The failure of United Grain Growers, Limited, and the Alberta Pool to agree with regard to the management of a joint elevator holding company,

was brought before the meeting, and a telegram was read from R. O. German, secretary of the Alberta Pool, stating that following the break down of negotiations between the Alberta Pool and United Grain Growers, the Pool had notified United Grain Growers of their readiness to purchase their elevators in Alberta and had appointed a committee to carry on negotiations for this purpose.

Election of Directors

Amendments to the by-laws and general resolutions were taken up in the morning session of the second day, the election of directors taking place at the noon recess. The results of the election were as follows:—

District No. 1, R. F. Chapman; district No. 2, W. G. Weir; district No. 3, C. H. Burnell; district No. 4, W. G. A. Gourlay; district No. 5, C. S. Stevenson; district No. 6, P. F. Bredt; district No. 7, S. Gellie.

D. L. Smith, sales manager for the Pools, spoke to the meeting for a short time on selling policy, his remarks being followed by a resolution endorsing the policy of the Central Selling Agency in the marketing of Pool Grain.

Other resolutions passed by the meeting were: That a person able to translate, write and speak the Ukrainian language be employed by the Pool; that the educational department be continued; that visitors who are Pool members be admitted to next year's annual meeting; that the board of directors investigate the prices of flour in Liverpool and Winnipeg; that the board look into the question of furnishing Pool elevator service in districts which have not the necessary 10,000 acres under contract; that consideration be given to the establishment of a feed and seed branch of the Pool to assist the members in areas where the crop has failed; that the board take up with the experimental farm authorities the question of malting barley; that the grain standard board be approached to get Quality wheat graded before the coming crop goes on the market.

Messrs. Millar, Macdonald & Company were re-appointed auditors for the shareholders. A resolution to hold next year's meeting at Winnipeg was defeated.

Delegates Hear Speakers

Following completion of Pool business, the delegates were addressed by S. Sorensen, agricultural adviser to the Danish government, who is traveling through Canada and making inquiries into agricultural conditions; F. Jeffers, a visitor from the Minnesota Wheat Pool, and R. A. Hoey, of the Pool educational department.

Mr. Jeffers conveyed greetings to the delegates from the Minnesota Wheat Pool, and in congratulating the members of the Pool on their organization he stated that the Wheat Pools in the United States looked to the Canadian Pools as the model for their own pools. He was surprised, he stated, at the low cost of running the Pool, and said that they would be very glad indeed if they could get their Pools in the United States managed in such an efficient and economical manner.

Mr. Hoey emphasized the necessity for making the urban population acquainted with rural problems. The rural problem, he stated, quoting from Sir Horace Plunkett, consisted in creating as good a life for the rural population as that enjoyed by the urban population. This problem, he said, was a national one. He had faith that the farmer would work out a solution to this problem along democratic lines that would be an example to the whole world. He urged the formation of local study circles, and in connection with them the use of the Pool library which is being built up by the educational department and which is available to Pool members. They should, he said, create an atmosphere of loyalty and devotion and develop a faith in the principles and practice of co-operation that would withstand any assault from the outside, and would lead to higher standards of life for the whole people of the west.

Mr. Sorensen's speech is given on page 3.

REPORT OF THE PRESIDENT ON BEHALF OF THE BOARD OF DIRECTORS FOR THE YEAR ENDING JULY 15, 1926.

In welcoming the delegates to the Third Annual Meeting of the Pool, your Directors feel that we are meeting under circumstances which have never before obtained in western agriculture in normal times. The price of wheat has maintained a high level for a good crop, and it should be emphasized that this high level coincides with the establishment over the three prairie provinces of the Pool system of marketing. Last year we had one of the largest crops on record and the world's wheat crop was about 200,000,000 bushels above the average. In ordinary circumstances this would have meant a heavy fall in wheat prices owing to excessive selling competition. Are we not justified in believing that the Pool, by putting co-operation in the place of unrestricted competition, has maintained prices and thus benefited the non-Pool as well as the Pool farmer?

The deliveries of wheat to the Manitoba Pool during this crop year amounted to 12,472,786

grain is used as feed and the price is strongly af-bushels as compared with 8,444,000 bushels last year, an increase of 48 per cent.

This is the first year of operation of the Coarse Grains Pool and through it we have handled 13,728,729 bushels. Of the total of 26,201,515 bushels of all grain handled by our Pool, over one-third was loaded over the platform while 1,366,036 bushels passed through the eight Pool elevators. The total wheat handled by the Central Selling Agency this year was approximately 190,000,000 bushels; the total of coarse grains handled by the Central Selling Agency was 26,000,000 bushels. It will be seen that the Manitoba Pool contributed more than one-half of the total coarse grains handled by the Central Selling Agency. There is no coarse grains pool in Alberta.

Coarse Grain Prices

In connection with the prices for coarse grains it should be remembered that the bulk of such

affected by the supply of substitutes on the market. If the substitutes are marketed through the old competitive system the tendency will be to bring down prices on all feed grain. For example: the corn crop in the United States this year was very heavy. The price of feed grain was affected by the price of corn and as the Pools only controlled a portion of the coarse grains, with the remainder, together with the large corn crop being dumped on the market, our position in the coarse grains market was not nearly as strong as our position in the wheat market. The lesson of the situation is that our coarse grains should be marketed through Pools and our coarse grains Pools should be as strong as our Wheat Pools.

which one farmer enters into with all the other farmers who sign contracts. It is a mutual obligation and it is an injury to all those who honorably observe their contracts when other members violate their contracts.

During the last two months the fieldmen have been checking non-deliveries. The organization department mailed inquiries to 6,166 members regarding deliveries during the year. We received 3,408 replies, and the fieldmen have reported on 2,130 cases, leaving 628 cases outstanding. The 5,538 cases on which we have reports show 56 cases where there has been violation of contract within the meaning of the contract.

The decision of the Saskatchewan Court of Ap-



POOL BOARD 1925-6

Back Row—Left to Right: W. G. Weir, District 2; W. G. A. Gourlay, District 4; F. W. Ransom, Secretary; C. S. Stevenson, District 5; R. M. Mahoney, Manager; A. J. M. Poole, District 6. Front Row: S. Gellie, District 7; President C. H. Burnell, District 3, Vice-President R. F. Chapman, District 1.

Such a situation also demonstrates the need for international solidarity. The economic interest of farmers crosses international boundaries, a fact that was clearly recognized at the International Wheat Pool Conference at St. Paul, Minn., last February.

DELIVERIES

It is vital to the success of the Pool that members live up to their contracts. The contract, it should always be remembered, is an agreement

peal in the Zurowski case leaves no doubt as to the legal enforceability of the contract. Members who violate their contract are liable for the liquidated damages specified in the contract, namely, 25 cents a bushel for every bushel sold outside the Pool and they are so liable for every year the contract is in force. Your Directors recommend that they be given authority to take action to protect the interests of the Pool, as soon as all the cases of non-delivery have been reported on.

FIELD SERVICE

The imperative need of a field service is recognized by all large scale organizations. For field service we have made six divisions of the Province and each division is in charge of a field man. The duties of these six men are: to hold and address meetings; to check deliveries on advice from the Pool office; to canvass for new members; to inquire into complaints and straighten out misunderstandings and generally to act as the intermediaries between the office and the members for the good of both.

During the past winter the field men arranged 347 meetings in the province, 91 of which were addressed by Mr. R. A. Hoey. Over 28,000 people attended these meetings and heard about the Pools. No organization in this province has ever before been able to arouse so much interest in the people or command such an audience within the same time. With two exceptions these meetings were held entirely in the small towns and in country school houses.

A survey of co-operative enterprises has shown two main causes for failure: (1) Bad management; (2) No field service to connect the members with the administration. All successful co-operative marketing organizations maintain an efficient and alert field service, as indeed do all large scale businesses that have an extensive clientele, and the Pool as a business organization must study and adopt the methods which modern business has found necessary.

Special Canvassers

We have also appointed twelve special canvassers who work on a commission basis. These special canvassers have secured a total of 393 wheat contracts and 448 coarse grain contracts.

MEMBERSHIP

The membership in the Wheat and Coarse Grains Pools at July 15 was as follows:—

Wheat and Coarse Grains	10,009
Coarse Grains Pool only	1,704
Wheat only	5,865
	<hr/>
	17,578

This compares with a membership of 13,000 at the corresponding date of last year, giving an increase during the year of 4,578. The total contracts signed is as follows:—

Wheat	15,874
Coarse Grains	11,713
	<hr/>
	27,587

The membership of the three Provincial Pools is now 127,200. We would impress upon the members of the Pools the necessity for each one doing all he can to secure members. The Pools have what may be called a natural mortality rate, loss through death, and the ordinary movement of people from the farms, and it is necessary to keep on securing new members to compensate these losses. We would recommend that each member keep by him a few contracts and seize every opportunity to sign up new members. We have

many members who are doing this, men who are thoroughly imbued with the co-operative spirit and who give of their time voluntarily to help the Pool and the co-operative movement.

The local annual meetings this year have been well attended and it is gratifying and encouraging to note the greater interest that is being taken in Pool business. We cannot help repeating that the Pool business and the Pool welfare is the business and the welfare of each and every one of its members and the Pool will gain in proportion to the active support of its individual members.

Local Shipping Committees

The Pool has 448 local shipping committees. During the year your Directors decided to have permits for the sale of seed grain issued by the secretary of the local shipping committee as a convenience for members and to facilitate individual sales of seed grain.

Crop Reports

We have appointed 170 crop reporters, two in each municipality. Until the crop headed out these men reported every fortnight; from the beginning of July they have reported every week. All the three Pools have appointed crop reporters and their reports are sent in to the Central Selling Agency where they are tabulated so as to show the state of the crops throughout the three provinces.

THE EDUCATIONAL DEPARTMENT

The department of education and publicity was established in October, 1925, to carry out the terms of the resolution passed at the last annual meeting. The immediate duties of this department were: to edit the Scoop Shovel; to establish a library of co-operative and kindred literature; to establish relations with other co-operative organizations within and without Canada.

Your directors appointed J. T. Hull, who was associate editor of the Grain Growers' Guide, as director of this department, and the services of R. A. Hoey were also secured for this department.

During the year the Scoop Shovel was enlarged, and covering as it does, the entire co-operative movement in the province and confining itself exclusively to co-operation, it is the only paper of its kind in Canada.

The Manitoba farm circulation of the paper is now 18,500 and of the July number 20,000 copies were printed. Over 200 copies go to the United States and the paper also goes to Australia, South Africa, New Zealand, India, Great Britain and Russia. The paper is entirely self-supporting.

The library, consisting of books on co-operation and social subjects, with special reference to rural problems, contains now between 300 and 400 volumes. It is the intention when the library has been classified and catalogued to make it available to all Wheat Pool members.

In accordance with the resolution passed at the last annual meeting an essay competition was conducted by this department. The competition was in three classes: students in Manitoba Agricultural College, Manitoba School Teachers, and students in Manitoba High Schools. This competi-

tion was advertised in Managra, the magazine of the Agricultural College, and in the Manitoba Teacher.

The result was somewhat disappointing. Only five essays were received from the Manitoba Agricultural College, eleven from the Manitoba Teachers, and eighteen from the Manitoba High School students. Of the latter, ten were received from Manitou Consolidated School and two of the prizes went to students of that school. Of the Manitoba Agricultural College prize winners, two have since entered the field service of the Manitoba Pool.

Education of Staff

One of the most important of the things a co-operative institution must do is the education of its employees in the principles and practice of co-operation. To this end a series of lectures was arranged last fall for the combined staffs of the Manitoba Pool, the Saskatchewan Pool Winnipeg office, and the Central Selling Agency. In April, when Dr. Albert Mansbridge, one of the founders of the British Workers' Educational Association, and now head of the World Association for Adult Education, was in Winnipeg we asked him to address these staffs and he agreed. Arising out of this address the staffs have formed a tutorial class which will begin in the fall for the study of economics with special attention to the subject of co-operation.

The department has established communication with a very large number of co-operative marketing organizations on this continent and is in touch with the co-operative movement in Great Britain and other English-speaking countries. Through them the co-operative movement in Canada is receiving a helpful publicity.

Your Directors, realizing that a department of this kind is essential to a co-operative movement, recommend that the setting aside of one-twentieth of a cent per bushel as a special grant for educational purposes be continued.

ELEVATORS

Carrying out the policy endorsed by the annual meeting last year, we acquired elevators at the following points: Waskada, Bowsman, Meharry, Roblin, Dalny, Grandview, Dutton and Durban. The result of the operation of these elevators will be given in a separate report by Mr. Mahoney, Manager of Manitoba Pool Elevators, Ltd. The average handling in these elevators was 180,000 bushels.

This year we have acquired elevators at 22 other points. Of these five are leased; the others have been built.

Many of the elevators that the Pool is being invited to purchase do not come up to our standards. They were built to give a profit to the owners rather than to give service to the farmers. Our object is to give service at the minimum of cost and we find few of the existing elevators built or equipped to enable us to give the service we want to give.

By having Pool owned and controlled elevators we not only give a better service at less cost to the Pool members but we are in a position to order our

grain shipped as we require it, thus giving our Central Selling Agency complete control of Pool grain.

The auditors' report will show what amount has been deducted for elevators, the amount spent and the present standing of the elevator reserve.

From the proceeds of the 1925-26 deliveries your directors have authorized the following deductions for elevator reserve:—

Wheat	2c per bushel
Oats	3/4c per bushel
Barley	1c per bushel
Flax	2c per bushel
Rye	1 1/2c per bushel

For commercial reserve the deduction will be one per cent. of the gross selling price of all grains. By these deductions the Pool is quickly attaining a strong financial position besides gradually obtaining the necessary facilities, both country and terminal, to handle Pool grain.

Conference with U.G.G.

In connection with our elevator policy, the boards of the Pool and United Grain Growers, Limited, met in conference on April 9, to discuss a proposition contained in a letter from Hon. T. A. Crerar to your President. The following is an extract from the letter:—

"We wish to take the opportunity of this conference of placing before you the following proposal, which we believe furnishes a fair basis for mutual co-operation between United Grain Growers, Ltd., and the Manitoba Wheat Pool for the handling of grain in Manitoba, and which I may add, is in accord with and indeed founded upon the resolution passed at our last annual meeting by a very large majority of our delegates.

1. A subsidiary elevator company to be formed to operate all U.G.G. and Pool Elevators in Manitoba.
2. Its board of directors, of say six or eight members, to be composed half from the Pool and half from the U.G.G.
3. The new company to be purely an operating company for operating elevators.
4. The new company to pay rent to the U.G.G. and to the Pool for elevators at figure to be arrived at.
5. The new company to keep elevators in proper repair and provide for proper depreciation.
6. The new company to have contract with Pool to handle Pool grain through elevators on same basis as present contract with U.G.G. or whatever arranged with other companies.
7. The new company to purchase non-Pool grain on street for account of U.G.G. at prices set by U.G.G.
8. New company to be allowed the same rate by U.G.G. for handling non-Pool grain as is allowed for handling Pool grain.
9. If new company earnings from charges and from overages, etc., if any, are in excess of all costs of operating, then surplus

to be distributed to Pool and U.G.G. at the end of the year on a pro rata basis of grain handled.

10. The U.G.G. to have the use of elevator travellers and agents in the handling of farm supplies business.

"The U.G.G. would be prepared to put its terminals at the head of the lakes into this arrangement upon the same basis. Some difficulty might arise in working this out, from the fact, as we understand it, that by agreement between the three provincial Pools the operation of terminal elevators is controlled by the Central Selling Agency of the three Pools. In the event we think that the provision in our present contract with the Manitoba Pool relating to the terminal disposition of Pool grain should continue for another year, that is, if no arrangement can be made covering terminals, Pool and non-Pool grain passing through the elevators put into the new company by the U.G.G. should, for another year, be forwarded to the U.G.G. terminals at the head of the lakes. At the termination of this phase of our present contract with you, which has yet one year to run, the matter of the terminal disposition of Pool grain would have to come up for reconsideration, and we believe there should not be any serious difficulty in reaching a satisfactory understanding upon it. That is, of course, assuming that no arrangement covering terminals is made in the meantime."

Pool Rejects Proposition

After some discussion of this proposition the conference was adjourned and your directors met separately to consider it. The decision was reached by your directors that inasmuch as the Pool and United Grain Growers represented two fundamentally different systems of grain marketing the amalgamation proposed was not practicable.

It was further agreed by your Directors that an alternative proposition be made to United Grain Growers to purchase or lease their elevators in Manitoba.

These decisions of your Directors were communicated to the Board of the United Grain Growers when the conference re-convened on the Friday afternoon. Mr. Crerar asked that the proposition to lease or purchase be made in a formal manner for the consideration of the board of United Grain Growers, and the conference adjourned.

The next day our board met and passed formal resolutions on the proposition of United Grain Growers, and our alternative proposition. These resolutions are contained in the following letter which your president addressed to Mr. Crerar on the instructions of your directors:—

"Following the conference between the board of United Grain Growers, Limited, and the Manitoba Pool Board, on the 9th inst., our Board met on the 10th and discussed the proposition of a joint elevator operating company contained in your letter of April 9, and which was discussed at the conference. Our board gave very earnest consideration to the

proposition of your Board, but after reviewing it from every angle, finally decided by formal resolution that:—

"In our opinion the United Grain Growers, Ltd., and the Manitoba Wheat Pool represent two systems of grain marketing so fundamentally different as to render amalgamation impossible."

Our board then turned to the consideration of alternatives to your proposition. We agree thoroughly with the position of your Board as expressed at the conference, that the farmers of this province ought to be united in a grain marketing system, owned, controlled and operated by themselves. Our board, however, is of the opinion that only in the Pool do the farmers get the marketing system they really want, and therefore it is imperative that the Pool shall actually control the facilities for handling Pool grain.

The Pool has offers from other elevator companies in Manitoba for the lease or purchase of their elevators, but we are naturally anxious, for obvious reasons, to deal first with a farmers' company. I was, therefore, instructed by our board to ask you to bring before your board the proposition contained in the following resolution passed by our board:—

"Resolved, that we submit to United Grain Growers, Limited, an offer to lease their elevator facilities in the province or to purchase them at a price to be fixed by arbitration. In case of purchase we agree to make an initial cash payment not exceeding \$250,000."

"It is, of course, understood that the details of purchase are left for agreement provided the general proposition is accepted.

"I was also instructed to inform you that in the meantime we will continue to make offers to lease or purchase the United Grain Growers' elevator when such elevator is located at a point in the province where local Pool members apply for a Pool elevator.

"We would be pleased if you would bring our proposition to lease or purchase your elevators in the province of Manitoba before your board at the earliest date possible, because if your board decides to place the proposition before the shareholders of your company, it is our intention to place the matter before the Pool annual meeting in July for the purpose of having the proposition embodied in a definite offer for the consideration of the shareholders of your company."

U.G.G. Rejects Pool Offer

Mr. Crerar replied on April 22nd, taking exception to the use of the word "amalgamation" in the resolution of your board, repeating the arguments he put forward at the joint conference and stating that our proposals would be laid before the Board of United Grain Growers, Limited, at the next meeting of the board.

Under date of June 30, Mr. R. S. Law, Secretary of United Grain Growers, Limited, wrote to your president as follows:—

"I am instructed to advise you that your letter of April 10th addressed to our president, Mr. Crerar, was considered at the rec-

ent meeting of our board. Our board decided that they could not entertain the proposals contained therein.

"I am instructed further to advise you that our Board is still prepared to enter into an agreement such as we proposed to you in our president's letter of April 9th."

Your directors have given very thoughtful consideration to this question, keeping always in view the object of the Pools to serve in the best possible manner the interests of our members. We feel that the Pool system of marketing is so fundamentally different to the system represented by United Grain Growers that it is wholly impracticable to make the two systems operate as one in the running of elevators. We wish to operate elevators as service machines, as a means to an end in better marketing, and not as profit-making concerns, as they are operated by the ordinary grain companies.

Two years' experience in handling Pool grain has deepened our conviction that the Pool must control handling facilities in order to reach the efficiency in the Pool system of marketing which will ensure permanent success.

We do not feel willing to give up the advantages which the Pool elevator secures for the Pool member, one of which is the abolition of the distinction between street and car-lot grain. If this advantage could be secured for the whole of the grain marketed in Western Canada the gain to the farmers would run into many millions of dollars.

THE CENTRAL SELLING AGENCY

When our report was presented last year, the Pool final payment had not been made. The final payment of 11 cents was made on September 5, and it brought the Pool payment to \$1.66 a bushel No. 1 Northern basis Fort William. The grain trade endeavored to show that a higher price had been paid the non-Pool grower but the best evidence that the price was a good one and in excess of the prices received by the majority of non-Pool growers, is in the great increase in membership in all three Pools. We may safely assume that the thousands who have joined the Pool since last September would not have joined had they received for their wheat a better price than the Pool paid.

Up to date the Pool has paid on wheat \$1.40 a bushel, No. 1 Northern basis Fort William. The final payment will probably be made about the same time as last year.

On coarse grains we have paid up to date the following: Oats, 40c; barley, 56c; flax, \$1.75; rye, 80c. It is expected the accounts for the Coarse Grains Pool will be closed up about the first of August, and the final payment will be made as soon as possible after that date.

The directors of the Central Selling Agency have made the initial payments on all grains for the 1926-1927 pool the same as last year, namely: Wheat, \$1.00 a bushel; barley, 50c; oats, 34c; flax, \$1.50; rye, 70c. The spreads will be the same as last year.

Your directors call your attention to the fact that since the three Pools commenced operations

with a Central Selling Agency, they have paid an initial price on wheat of \$1.00 a bushel.

A department of publicity and statistics, in charge of S. J. Farmer, has been established by the Central Selling Agency, the purpose of which is to collect and collate grain statistics and crop reports and to give publicity to such matters as affect the Pools as a whole.

Following the formation of the Coarse Grains Pools, the Central Selling Agency secured the services of C. Follitt as coarse grains salesman. Mr. Follitt's reputation in the coarse grains market is very high.

The Central Selling Agency has now established market connections with 36 agencies in importing countries, that is, practically all wheat importing countries, and it ships to 58 ports. It has offices in Vancouver, Calgary, Winnipeg, Fort William, Toronto, New York and Paris.

The financing of the wheat sales is done through the same banks as the Pools commenced with, namely: Royal Bank, Bank of Montreal, Bank of Nova Scotia, Canadian Bank of Commerce, Imperial Bank, Dominion Bank, and Bank of Toronto.

TERMINAL ELEVATORS

During the year the Central Selling Agency operated three terminals at the head of the lakes. We are unable to report on the operation of these terminals as the financial year of the Central Selling Agency does not end until August 31. The space of these three terminals was insufficient to accommodate all Pool wheat billed to them, but as from Aug. 1, this year, there will come into the Pool service the two terminals owned by the Saskatchewan Co-operative Elevator Company and one leased by them, at the head of the lakes. These three elevators are included in the properties which the Saskatchewan Co-operative shareholders voted to sell to the Saskatchewan Pool. This puts under Pool control nearly one-third of the terminal space at Fort William and Port Arthur. The acquisition of this large terminal space has enabled the Central Selling Agency to set aside Pool Terminal No. 1 as a hospital elevator to care for cars of off-grade or mixed grain.

Platform Loaded Grain

Your Directors have learned that some members loading over the platform have been induced to bill their cars to grain firms instead of to Pool terminals. We have made no contract with any grain company to handle platform loaded cars. When platform loaded cars are billed to other than Pool terminals, the Pool loses the terminal earning on the cars, and to that extent the shipper robs himself. We urge delegates to impress upon Pool members to bill their platform loaded grain direct to Pool terminals. In this connection your directors recommend the abolition of the ½ cent per bushel service charge on platform loaded grain. This will give the shipper over the platform a larger proportion of the earnings of Pool terminals.

INTERPROVINCIAL POOL MATTERS

The problem of getting a better price for our farm produce is not a local or provincial, or even a national one, but is international in its scope.

If we are to obtain the full market value for our grain we must do more than just organize ourselves—we must do all we can to encourage organization of grain producers in other countries. Having this in view the board of the Central Selling Agency at the suggestion of Geo. Robertson, of the Saskatchewan Pool called a world's wheat pool conference in St. Paul on February 16 last, at which the directors of the three Canadian Pools met representatives from the eight Pools in the United States, four Pools in Australia and the Russian Co-operatives. As a result of this meeting a World Wheat Pool Conference was organized with your president as chairman, and the Australian Pools extended an invitation to the Canadian Pool to send a delegation to Australia to help them organize along lines similar to our own, with a binding contract and one Central Selling Agency. Messrs. Wood, Robertson and Burnell were appointed for this work. Another result of the St. Paul Conference was an invitation to your president to visit Kansas, where a Central Selling Agency for the four states of Kansas, Oklahoma, Nebraska and Colorado was formed and is now handling the pooled wheat of those states under the name of the Southwest Wheat Growers' Associated.

The Central Selling Agency also appointed Mr. W. J. Jackman, of the Alberta Pool, to visit the Argentine in order that we may obtain better crop reports from that country and at the same time investigate the possibility of the growers there organizing a Pool for their wheat.

Our sales manager, Mr. D. L. Smith, again visited the old country last February, accompanied by a director of the Central Board, in order to keep in close touch with the market conditions there. Mr. McIvor has been sent to the Orient in an effort to still further develop our growing trade with Japan and China.

Campbell Bill

Among the most important questions brought before the inter-provincial meetings of the Pool Boards during the past year was that of the Canada Grain Act, and at the meeting early this spring a resolution was passed that a delegation from the Wheat Pools be sent to Ottawa in sup-

port of the Campbell Amendment. From reports in the press you are no doubt familiar with the aggressive policy adopted in your interest by your management. It is a matter of regret that a definite decision was not arrived at before parliament dissolved, but of this you may feel sure that the eastern provinces are not in any doubt as to where we stand in our insistent demand that the farmer must be free to choose and decide to which terminal he may ship his grain. As a matter of fact, through the wide discussion of this bill, the United Farmers of Ontario caught the co-operative spirit to such an extent that they decided to form a Wheat Pool themselves, and your president had the pleasure of being present at their early meetings and has been asked to take an active part in its organization this coming year.

CONCLUSION

For this last year the staff of the Manitoba Pool has numbered 76, including 8 elevator operators, 6 field men and 62 in the office. Your directors take this opportunity of acknowledging the loyal and whole-hearted service rendered by the Pool employees, without which it would not be possible to make the machinery of your organization function efficiently. At the same time it cannot be too often repeated and emphasized that in this co-operative movement the greatest responsibility for success rests upon the members of the Pool. No co-operative business, no matter how well it may be administered, can get satisfying results without an alert, loyal and participating membership imbued with the co-operative spirit.

The Pool is your organization; yours is the credit for organizing it; you take all the risk, but you get all the profits. The Pool represents much more than an effort to get a better price for our grain; it is a crusade for a better agriculture and a more satisfying life upon the land. Agriculture is a great sleeping giant as yet unaware of his strength. It is for us, the workers in this co-operative society, to catch the vision and march forward shoulder to shoulder, attending to our own great business—the business of making the farm an enjoyable place to live and the basis for a prosperous commonwealth.

COLIN H. BURNELL,
President.

Minutes of the Third Annual Meeting of Manitoba Co-operative Wheat Producers Limited, held in the City Hall, Brandon, Manitoba, on July 28 and 29, 1926, at the Hour of 10.20 A. M.

President Burnell was in the chair.

Notice Convening the Meeting:—

The secretary read the notice convening the meeting.

Resolution Committee:—

Acting on the recommendation of the directors, the delegates approved, "That J. Quick, J. A. Lyon and P. F. Bredt be the resolution committee to prepare all resolutions to

be laid before the convention." (R. F. McVeety and Wm. Westaway.)—Carried.

Minutes:—

The secretary then read the minutes of the last annual meeting (July 30-31, 1925), which were adopted on motion of Thos. Wood and Robt. Fair.

Visitors—Annual Meeting:—

The question arising of allowing visitors to attend the meeting, J. A. Lyon and J. W.

Clarke moved: "That we allow Wheat Pool members who are present as visitors to take a seat in the gallery."—Carried.

Greetings from Alberta Pool:—

The president read a telegram from Mr. R. O. German, secretary of the Alberta Wheat Pool, bearing a message of greetings from the Alberta Pool to the convention.

Directors' Report:—

He followed with the directors' report, being a resume of the operations of Manitoba Co-operative Wheat Producers, Limited, for the year ending July 15, 1926. J. S. Gillis and A. Henwood moved, "That the directors' report be received."—Carried.

Financial Statement:—

The financial statement for the past year was presented by Mr. MacDonald, of the firm of Messrs. Millar, MacDonald & Company, shareholders' auditors. On account of the Central Selling Agency's books not being closed, Mr. MacDonald explained to the delegates that this statement was of necessity an interim statement, but that a final statement would be made up just as soon as the final payments were made—probably early in September.

A resolution "That we receive the financial statement," was, on motion of D. F. Stewart and C. Ellerington—Carried.

Brandon Greetings:—

Mayor Cater, on behalf of the the people of Brandon, extended a hearty welcome to the delegates and expressed the hope that Brandon might be considered as the headquarters of all future annual meetings.

Adjournment:—

At 12:00 noon, L. C. Boulton moved, "That we adjourn to meet again at 2:00 p.m."—Carried.

AFTERNOON SESSION, JULY 28th, 1926, 2 p.m.

Directors' and Financial Reports—Discussed:—

Practically the whole afternoon was taken up with discussion of the reports received during the morning session. Certain resolutions referred to the board of directors for their consideration at the last annual meeting, were reported by the secretary.

As a result of a very full discussion on that part of the directors' report dealing with the educational department, two resolutions were passed, as follows:—(Moved by A. Gable and A. Gourlay.)

"Whereas the annual meeting in July, 1925, passed the following resolution:—

"Whereas we all recognize the importance of placing accurate information relative to the ends, the work and the purposes of the Manitoba Wheat Pool and allied institutions, before the people of this province; and, whereas no money has as yet been appropriated for this purpose; therefore be it re-

solved that a sum of money not exceeding one-twentieth of a cent on each bushel of Pool wheat handled be set aside to be used for educational purposes at the discretion of the provincial board."

"And whereas the manifest intention of the meeting was that such deduction should be made on all grain handled by the Pool;

"Therefore it is now resolved that the word 'grain' be substituted for the word 'wheat' in the above resolution, the amended resolution to read:—

"Whereas we all recognize the importance of placing accurate information relative to the ends, the work and the purposes of the Manitoba Wheat Pool and allied institutions, before the people of this province; and whereas no money has as yet been appropriated for this purpose; therefore be it resolved that a sum of money not exceeding one-twentieth of a cent on each bushel of Pool grain handled, be set aside to be used for educational purposes at the discretion of the provincial board."—Carried.

Moved by Thos. Smith and R. Henderson:

Whereas a sum of \$4,949.95 has accrued to the Pool as interest on uncashed cheques;

And whereas the board of directors have voted this sum to the purposes of the educational department;

Therefore be it resolved that the action of the board of directors is hereby approved and ratified, on behalf of the shareholders, by this annual meeting of delegates.—Carried.

Much interest was displayed and many opinions were expressed as to the policy adopted by the board of directors, on the question of the relationships between the United Grain Growers, Limited, and the Manitoba Wheat Pool, and subsequently Wm. McMillan and A. Gable proposed:

"That this meeting endorses the action of the board of directors in turning down the offer of the United Grain Growers, Limited, to form a joint holding company to operate U. G. G. and Pool elevators."—Carried (with four dissenting votes.)

To further endorse the action of the directors, and for their future direction, A. Gourlay and Geo. Jones moved:

"That we go on record as being in favor of buying or leasing the elevators of the U. G. G., Limited, in Manitoba, when a satisfactory deal can be made."—Carried (with three dissenting votes.)

Many questions were asked regarding the elevator policy to which R. M. Mahoney, manager, gave clear explanations.

Secretary Ransom replied to a number of questions dealing principally with field service.

W. J. MacDonald also replied to further inquiries on Pool overhead costs.

Finally, W. J. Swain and R. W. Lumgair moved: "That the board of directors' report and the interim financial statement be adopted."—Carried unanimously.

Ukrainian Language:—

The following resolution from Ethelbert local, was on motion of R. F. McVeety and J. Fawcett, carried without dissent:

Whereas a number of Ukrainian members of the Wheat Pool are incapable of reading and writing in the English language;

And whereas it is very inconvenient for them to correspond with the Wheat Pool;

Therefore be it resolved that the Ethelbert local strongly proposes that the Wheat Pool employ at least one man who would be able to translate, write and speak in the Ukrainian language.

French Language — Referred to Board of Directors:—

A resolution from De Salaberry local, moved by J. N. Cotton and A. Henwood:

"That as far as is practicable all correspondence from our French-Canadian members be answered and dealt with in the same language as that in which they are written," was amended as follows:

"That this resolution be referred to the board of directors." (J. W. Smith and J. Davies).—Carried.

Adjournment:—

Moved by H. Hindson, "That we adjourn to meet in the morning, at 9 a.m."—Carried.

**THIRD ANNUAL MEETING, BRANDON,
July 29, 1926, 9 a.m.**

The meeting reconvened at 9:00 a.m.

By-Law No. 15—Re Bank Guarantees—Wheat Account:—

"That we hereby approve, ratify and confirm By-Law No. 15, passed by the board of directors on October 2nd, 1925." (W. R. Doyle and H. Clee).—Carried.

By-Law No. 16—Re Bank Guarantees—Coarse Grain Account:—

"That we hereby approve, ratify and confirm By-Law No. 16, passed by the board of directors on October 2nd, 1925." (R. W. Brethour and E. Crain).—Carried.

AMENDMENTS TO BY-LAW No. 10.**(1) Re Transfer of Membership:—**

"That we hereby approve, ratify and confirm an amendment to by-law No. 10, clause 4, sections "A" and "B," passed by the board of directors on October 2nd, 1925." (J. L. Stewart and V. E. G. Little).—Carried.

An amendment was suggested and approved—that notice of transfer be sent to the secretary of the local from which the transfer is being made.

(2) Re Authority to Change Time, Place or Date of Local Annual Meetings:—

"That we hereby approve, ratify and confirm the amendment to by-law No. 10, section 6, as passed by the board of directors on July 2nd, 1926." (A. Gourlay and W. R. Doyle).—Carried.

(3) Re Minimum Membership:—

"That we hereby approve, ratify and confirm the amendment to by-law No. 10, section 3, as passed by the board of directors, on July 2nd, 1926." (V. E. G. Little and T. J. Caves).—Carried.

RESOLUTIONS**One Contract:—**

"Resolved that a form of contract should be provided to cover all grains." (R. F. McVeety and Wm. Brown.)

Amendment:—"That the resolution be tabled for one year and give us time for consideration." (J. Ratcliffe and W. R. Doyle).—Amendment carried.

Educational Department:—

"Moved by A. Harland and J. A. Fisher: "That we approve of our educational department and endorse the continuance of the same."—Carried unanimously.

Election of Directors:—

Moved by C. McAree and John Seale: "That the delegates gather into district groups for the election of their directors and immediately afterwards adjourn to meet again at 2:00 o'clock."—Carried.

AFTERNOON SESSION, July 29, 2 p.m.**Directors for 1926-27:—**

The secretary announced the results of the election of directors as follows:—

District No. 1—R. F. Chapman.
District No. 2—W. G. Weir.
District No. 3—C. H. Burnell.
District No. 4—W. G. A. Gourlay.
District No. 5—C. S. Stevenson.
District No. 6—P. F. Bredt.
District No. 7—S. Gellie.

Directors' Actions—1925-26 Ratified:—

Moved by John Davies and H. S. Wood: "That all by-laws, rules, regulations and resolutions made and passed by the directors since the last annual meeting be hereby approved, ratified and confirmed."—Carried.

Visitors at Annual Meeting:—

The following resolution moved by Jno. Quick and Jas. Elliott: "That this convention is in favor of excluding visitors from future conventions of the Manitoba Wheat Pool," was, on motion of W. J. Swain and C. Ellerington amended as follows:

Amendment:—"Resolved that next year we admit visitors who are Pool members to the annual meeting."—Amendment Carried.

Elevator Service:—

Moved by C. Ellerington and T. E. Walker: "That some system should be devised to supply Pool elevator service to share districts which have not the necessary 10,000 acres required under our present elevator policy."

Amendment:—An amendment by Jno. Quick and Thos. Wood: "That this resolution be referred to the directors," was carried.

Insurance:—

A resolution from Minitonas local, moved by Geo. P. Renouf and A. Gourlay: "That some form of Pool life insurance be established" was lost. The president's remark—that this resolution was well worth future consideration, but that at the present time we should devote our whole effort to increasing and strengthening our present membership, was generally approved.

Field Service:—

A resolution requiring a closer check-up on expenditure on the field service, had no mover or seconder.

Flour Prices:—

(Thos. Davidson and M. Evans.) "Resolved that we ask our board of directors to investigate the statements made in the federal house by John Evans, Dominion member for Rosetown, re prices of flour in Liverpool, England, and Winnipeg, Canada, and take what action is necessary."—Carried.

Minimum Price of Wheat:—

(Geo. P. Renouf and J. Clarke):

"Resolved that we are in favor of the Canadian Co-operative Wheat Producers, Limited, setting a minimum price for No. 1 Northern wheat on the world's market, with other grades in proportion."

Amendment:—An amendment moved by J. W. Smith and Mrs. J. Elliott:

"That this resolution be referred to the board of directors for further consideration," was carried.

Election, Local Directors, One Pool Paper—Lost.

Two resolutions, one dealing with the election of local officers by wards, and another with establishing one Pool newspaper for the three provinces, were lost.

Feed and Seed Branch:—

(Fred Baker and J. L. Stewart):

Whereas Manitoba each year has in one district or another, crop failures;

And whereas the grain and seed firms take advantage of such conditions by shipping in feed and seed grain and selling such grain at exorbitant prices;

Therefore be it resolved that we consider the establishing of a feed and seed branch to assist our members in such unfortunate areas.—Carried.

Flour and Mill Feed Branch:—

A resolution to establish a flour and mill feed branch was lost.

Selling Policy Endorsed:—

Moved by W. Brown and A. Gourlay: "That we endorse the policy now carried on by the central agency in the marketing of the grain for the Pool."—Carried unanimously.

Malting Barley:—

(Thos. Wood & Wm. Whitley):

"Resolved that we request the Pool board to approach the experimental farm authorities to take up the question of malting barley more seriously."—Carried.

Twine:—

A resolution, that some plan be devised for financing early twine shipments, was lost.

Quality Wheat:—

(W. J. Whitley and A. Harland):

"Resolved that the grain standard board be approached at once with the view of getting Quality wheat graded before the coming crop has to go on the market."—Carried.

Vote of Thanks to A. J. M. Poole:—

P. F. Bredt, director for district No. 6, and L. G. Thompson, moved the thanks of the delegates to A. J. M. Poole, retiring director, in appreciation of his past services.

Delegate Representation and Location Annual Meeting:—

A resolution to reduce the delegate representation, and another to change the place of the annual meeting to Winnipeg, were lost.

Weigh Scales:—

Whereas there are a number of points throughout the province where membership over the platform and have no means of weighing their grain before loading;

Therefore be it resolved that weighing facilities be provided for members at such points. (H. Riddner and L. C. Boulton.)

Amendment:—Moved by W. R. Mitchell and J. J. McMahon: "That this resolution be referred to the directors."—Amendment carried.

Auditors:—

(H. Beaumont and Jno. Davies): "That Messrs. Millar, MacDonald & Company, be re-appointed as shareholders' auditors for the coming year."—Carried unanimously.

Addresses:—

Mr. S. Sorenson, agricultural adviser to the Danish government; F. Jeffers, Minnesota Wheat Pool, and R. A. Hoey, addressed the delegates, and were accorded a very hearty reception.

Vote of Thanks to Mayor Cater:—

Moved by R. F. Chapman and Wm. Westaway:

"That we extend our appreciation to Mayor Cater, and through him to the people of Brandon, for their courtesy and kindness to us on the occasion of this our annual meeting.

Vote of Thanks to President, Directors and Pool Staff:—

(J. A. Lyon and C. S. Watkins):

"That we tender a hearty vote of thanks to the president, directors and the whole Pool staff."

Adjournment:—

Moved by E. Crain and P. McQuaig, that we adjourn.

SECRETARIES OF SHIPPING COMMITTEES—(Continued)

ELLICE

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for St. Lazare, Foswarren, Binscarth, Wattsview Sdg, Wellwyn, Sask.

ELTON

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Douglas, Forrest, Justice, Varcoe, Knox.

EDWARD

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Lyleton, Pierson.

ETHELBERT

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Ethelbert, Garland.

ERIKSDALE

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Deerhorn, Mulvihill, Eriksdale.

FRANKLIN

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Dominion City, Arnaud, Ridgerville, Overstone & Gravel, Riordan & Fredensthal.

GLENWOOD

No Report—

GILBERT PLAINS

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Gilbert Plains, Dutton Siding, Ashville.

GRANDVIEW

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Dutton, Meharry, Grandview.

GREY

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Fannystelle, Elm Creek, Culross, Layl'd & Magnus, Haywood and St., Claude.

GLENELLA

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Glenella, Tenby.

HARRISON

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Newdale, Sandy Lake, Rackham.

HILLSBURG

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Bield, Shortdale, Shevlin.

HAMIOTA

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Hamiota, McConnell, Oakner, Decker, Pope, Lavinia, Alfretta Sdg, Pitlochrie Sdg, Chumah.

LORNE

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Mariapolis, Indian Springs, Swan Lake, Somerset, Risteen Siding.

LAKEVIEW

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Langruth, Lakeland, Alonsa.

LOUISE

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Clearwater, Crystal City, Pilot Mound, Wood Bay, Fallson, Purves, Snowflake, Harbor, Hebb.

LANGFORD

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Neepawa, Haunell, Oprey, Hallboro, Mentmore, Humerston.

LANSDOWNE

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Keyes, Helston, Arden.

LAWRENCE

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Methley, Magnet, Rorketon.

MORRIS

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Morris, Sewell, Trump & Swains, Spur, McTavish, Silver Plains, Union Point, Moyers Spur and North Star, Lowe Farm.

MONTCALM

No Report—

MC CREARY

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Norgate, Glencalm, McCreary.

MINIOTA

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Isabella, Crandall, Arrow River, Miniota, Beulah, Reeder, Decker.

MINITONAS

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Minitonas, Serick, Bowsman.

MINTO

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Clanwilliam, Bethany, Minnedosa, Summit.

MORTON

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Croll, Orthez, Alcester, Schafner, Boisservain, Desford, Cadzow, Whitewater, Horton, Wassawa, Fairburn, Mountain Side, Mountinside, Ninga, Adelpha, Regent.

MOSSY RIVER

Table with columns: Shipping Point, Secretary, Post Office. Includes entry for Fork River.

MCDONALD

No Report—

NORFOLK, NORTH

No Report—

SOUTH NORFOLK

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Treherne, Rathwell, Notre Dame de Lourdes, Lavenham.

ODANAH

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Franklin, Cordova, Odanah, Moore Park, Rufford.

OAKLAND

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Methven, Reid's Siding, Elliot's Siding, Rounthwaite, Carroll, Wawanasa, Nesbitt.

OCHRE RIVER

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Ochre River, Makinak.

PIPESTONE

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Woodnorth, Cromer, Ebor, Butler, Scarth, Agnew, Pipestone, Reston, Linklater, Ewart, Sinclair.

PEMBINA

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Manitou, Kaleida, Snowflake, Binney Siding, La Riviere, Darlingford, Somerset.

PORTAGE LA PRAIRIE

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Bloom Siding, Rignold, Dickens Siding, Longburn, Fulton, Lalonde, Fortier, Oakville, Newton Sid., Ptge la Prairie, Alpha, Townline, Oakland, McDonald, Edwin, Burnside, Dunn Siding, McArthur, Poplar Point, High Bluff, Hobson, Arona, Gervais.

ROCKWOOD

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Teulon, Gunton, Balmoral, Stonewall, Ekhart, Argyle.

RHINELAND

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Gretna, Altona, Emerson Jtn., Bergman, Plum Coulee, Horndean.

RIVERSIDE

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Ninette, Margaret, Dunrea.

ROSSER

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Moor, Lillyfield, Gordon, Bergen, Stoney Mtn, Rosser, Headngly, Meadows, Grosse Isle.

RUSSELL

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Russell, Binscarth, Millwood, Harrowby, Penrith Siding, Endcliffe, Madfil Siding.

ROSEDALE

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Kelwood, Riding Mtn, Birnie, Eden, Howden, Springhill, Franklin.

ROLAND

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Graham Siding, Gordon Siding, Roland, Kronsart, Myrtle.

ROSSBURN

No Report—

ROBLIN

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Mather, Cartwright.

ST. ANDREWS

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Petersfield, Clandeboye, Fort Garry, Nettley.

ST. CLEMENTS

Table with columns: Shipping Point, Secretary, Post Office. Includes entry for East Selkirk.

SILVER CREEK

Table with columns: Shipping Point, Secretary, Post Office. Includes entries for Angusville, Silverton.

SHELLMOUTH

Table with 3 columns: Name, Secretary, Post Office. Includes Inglis, Cracknell, Endcliffe, Shellmouth, Drommore, McNutt, Roblin.

STANLEY

No Report—

SIGLUNES

Table with 3 columns: Name, Secretary, Post Office. Includes Moosehorn.

SHOAL LAKE

Table with 3 columns: Name, Secretary, Post Office. Includes Shoal Lake, Kelloe, Menzie, Bryd Siding, Oakburn, Ipswich.

SPRINGFIELD

Table with 3 columns: Name, Secretary, Post Office. Includes Dugald, Hazelridge, Millbrook, Springfield, Oak Bank.

STE. ROSE

Table with 3 columns: Name, Secretary, Post Office. Includes Ste. Rose, Laurier.

SWAN RIVER

Table with 3 columns: Name, Secretary, Post Office. Includes Kenville, Benito, Durban, Swan River, Bowsman River.

SASKATCHEWAN

Table with 3 columns: Name, Secretary, Post Office. Includes Rapid City, Varcoe, Pettapiece, Riverdale, Moline, Basswood.

SIFTON

Table with 3 columns: Name, Secretary, Post Office. Includes Shipping Point, Routledge and, Mayor, Oak Lake, Griswold and, Denbow, Deleau, Findlay, Belleview.

STRATHCONA

Table with 3 columns: Name, Secretary, Post Office. Includes Neelin, Ninette, Hilton, Belmont.

STRATHCLAIR

Table with 3 columns: Name, Secretary, Post Office. Includes Strathclair, Elphinstone.

SHELL RIVER

No Report—

TURTLE MOUNTAIN

Table with 3 columns: Name, Secretary, Post Office. Includes Lena, Anderson Sdg, Holmfild, Killarney, Wakopa, Louise Siding, Rhodes Siding, Ninga, Enterprise.

THOMPSON

Table with 3 columns: Name, Secretary, Post Office. Includes Rosebank, Miami, Deerwood.

TACHE AND RITCHOT

No Report—

VICTORIA

Table with 3 columns: Name, Secretary, Post Office. Includes Pratt Siding, Holland, Landseer, Cypress River.

WOODWORTH

Table with 3 columns: Name, Secretary, Post Office. Includes Lenore, Blossom, Kenton, Harding.

WESTBOURNE

No Report—

WALLACE

Table with 3 columns: Name, Secretary, Post Office. Includes Hargrave, Virden, Elkhorn, Harmsworth, Kirkella.

WINCHESTER

Table with 3 columns: Name, Secretary, Post Office. Includes Deloralne, Naples, Liege, Coatstone, Hazeldean, Dand, Regent, Hathaway, Leighton.

WHITEHEAD

Table with 3 columns: Name, Secretary, Post Office. Includes Kemnay, Beresford, Terence, Alexander.

WHITEWATER

Table with 3 columns: Name, Secretary, Post Office. Includes Fairfax, Elgin, Minto, Heaslip.

WOODLANDS

Table with 3 columns: Name, Secretary, Post Office. Includes Marquette, Warren, Argyle, Poplar Point.

SECRETARIES AND CHAIRMEN OF LOCALS

SECRETARIES

Table with 3 columns: Local, Secretary, Post Office. Lists secretaries for various localities like Rossburn, Roland, Rosedale, etc.

Local Secretary Post Office

Table with 3 columns: Local, Secretary, Post Office. Lists secretaries for various localities like Rossburn, Roland, Rosedale, etc.

CHAIRMEN

Local Chairman Post Office

Table with 3 columns: Local, Chairman, Post Office. Lists chairmen for various localities like Archie, Albert, Arthur, etc.

Local Chairman Post Office

Table with 3 columns: Local, Chairman, Post Office. Lists chairmen for various localities like Grey, Grandview, Gilbert Plains, etc.

Pool Payment on Coarse Grains

The column headed "Total Payment" is the gross price, basis Fort William, received from the Central Selling Agency for distribution to growers. "Gross final payment" is the balance of final payment for distribution, but from this must be deducted amounts shown in the columns headed "commercial reserve," "elevator reserve" and "Head office expenses." The last column headed "final net payment" is the amount per bushel actually paid over to growers on the final payment.

OATS

GRADE—	Total Payment	Gross Final Payment	Less Commercial Reserve	Deducted For Elevator Reserve	Reserves and Head Office Expense	Net Final Payment
2 C. W.	471½	71½	.475	.75	.88	5.39
3 C. W.	431¼	61¼	.432	.75	.88	4.18
Extra 1 Feed	421½	51½	.425	.75	.88	3.44
1 Feed	401½	51½	.405	.75	.88	3.46
2 Feed	381½	61½	.385	.75	.88	4.48
Tough 2 C. W.	441½	91½	.445	.75	.88	7.42
Tough 3 C. W.	401¼	81¼	.402	.75	.88	6.21
Tough 1 Feed	381½	81½	.385	.75	.88	6.48
Tough 2 Feed	361½	91½	.365	.75	.88	7.50
Wild Oats and Oats	331½	21½	.335	.75	.88	.53
Tough Oats and Wild Oats	331½	121½	.335	.75	.88	10.53
Rejected	36	4	.360	.75	.88	2.01
Tough Rejected	34	7	.340	.75	.88	5.03
Oats and Wild Oats	331½	71½	.335	.75	.88	5.53
Damp 2 C. W.	381½	81½	.385	.75	.88	6.48
Damp 3 C. W.	341½	71½	.345	.75	.88	5.52
Wild Oats, Wheat and Barley	331½	21½	.335	.75	.88	.53
Oats and Barley	331½	21½	.335	.75	.88	.53
Oats, Wild Oats and Barley	331½	21½	.335	.75	.88	.53
Tough Extra 1 Feed	391½	71½	.395	.75	.88	5.47
Tough Oats, Barley and Wild Oats	331½	71½	.335	.75	.88	5.53
Oats, Barley and Wild Oats	331½	21½	.335	.75	.88	.53
Damp Rejected	271½	51½	.275	.75	.88	3.59
Wild Oats and Barley	331½	21½	.335	.75	.88	.53
Tough Wild Oats and Barley	331½	21½	.335	.75	.88	.53
Oats, Rye and Wheat	331½	21½	.335	.75	.88	.53
Tough Oats and Rye	331½	71½	.335	.75	.88	5.53
Damp 1 Feed	311½	61½	.315	.75	.88	4.55
Oats, Wild Oats and Wheat	331½	21½	.335	.75	.88	.53
Damp 2 Feed	291½	71½	.295	.75	.88	5.57
Damp Extra 1 Feed	321½	51½	.325	.75	.88	3.54

FLAX

1 N. W.	\$2.10	35c	2.10	2c	.88	30.02
2 C. W.	2.06	35	2.06	2	.88	30.06
3 C. W.	1.95	50	1.95	2	.88	45.17
Rejected	1.88	43	1.88	2	.88	38.24
Tough 1 N. W.	1.98	43	1.98	2	.88	38.14
Tough 2 C. W.	1.94	43	1.94	2	.88	38.18
Tough 3 C. W.	1.83	58	1.83	2	.88	53.29
Damp 1 N. W.	1.90	50	1.90	2	.88	45.22
Damp 2 C. W.	1.86	50	1.86	2	.88	45.26
Damp 3 C. W.	1.71	61	1.71	2	.88	56.41
Damp Rejected	1.64	54	1.64	2	.88	49.48
Rejected 3 C. W. X Htd	1.75	50	1.75	2	.88	45.37
Tough 1 N. W. X Htg.	1.90	55	1.90	2	.88	50.22

BARLEY

GRADE—	Total Payment	Gross Final Payment	Less Deducted Commercial Reserve	For Reserves Elevator Reserve	and Expenses Head Office Expense	Net Final Payment
3 C. W.	60 $\frac{1}{4}$	41 $\frac{1}{4}$	.602	1.00	.88	1.76
4 C. W.	56 $\frac{1}{2}$	51 $\frac{1}{2}$	.565	1.00	.88	3.05
Feed	52 $\frac{3}{4}$	6 $\frac{3}{4}$	.527	1.00	.88	4.34
Rejected	53 $\frac{3}{4}$	7 $\frac{3}{4}$	.537	1.00	.88	5.33
Barley and Wheat	60	4	.600	1.00	.88	1.52
Tough 3 C. W.	56 $\frac{3}{4}$	5 $\frac{3}{4}$	.567	1.00	.88	3.30
Tough 4 C. W.	54 $\frac{3}{4}$	8 $\frac{3}{4}$	.547	1.00	.88	6.32
Tough Feed	51 $\frac{3}{4}$	10 $\frac{3}{4}$	.517	1.00	.88	8.35
Tough Rejected	52 $\frac{3}{4}$	11 $\frac{3}{4}$	.527	1.00	.88	9.34
Barley and Wild Oats	48 $\frac{1}{4}$	7 $\frac{1}{4}$	.482	1.00	.88	4.88
Tough Barley and Wild Oats	45 $\frac{1}{4}$	9 $\frac{1}{4}$	.452	1.00	.88	6.91
Tough Barley and Rye	45 $\frac{1}{4}$	4 $\frac{1}{4}$	.452	1.00	.88	1.91
Barley and Oats	48 $\frac{1}{4}$	7 $\frac{1}{4}$	.482	1.00	.88	4.88
Rejected Feed	53 $\frac{3}{4}$	7 $\frac{3}{4}$	.537	1.00	.88	5.33
Barley, Wild Oats and Wheat	48 $\frac{1}{4}$	7 $\frac{1}{4}$	.482	1.00	.88	4.88
Barley, Wheat and Wild Oats	48 $\frac{1}{4}$	7 $\frac{1}{4}$	.482	1.00	.88	4.88
Damp 3 C. W.	50 $\frac{1}{4}$	4 $\frac{1}{4}$	.502	1.00	.88	1.86
Damp 4 C. W.	46 $\frac{3}{4}$	5 $\frac{3}{4}$	.467	1.00	.88	3.40
Damp Feed	43 $\frac{3}{4}$	7 $\frac{3}{4}$	.437	1.00	.88	5.43
Damp Rejected	44 $\frac{3}{4}$	8 $\frac{3}{4}$	.447	1.00	.88	6.42
Barley, Oats and Wild Oats	48 $\frac{1}{4}$	7 $\frac{1}{4}$	.482	1.00	.88	4.88
Tough Barley, Oats and Wild Oats	45 $\frac{1}{4}$	9 $\frac{1}{4}$	.452	1.00	.88	6.91
Tough Rejected 4 C. W.	52 $\frac{3}{4}$	11 $\frac{3}{4}$	.527	1.00	.88	9.34
Damp Barley and Wild Oats	40 $\frac{1}{4}$	9 $\frac{1}{4}$	.402	1.00	.88	6.96
Damp Rejected X Heated	40 $\frac{1}{4}$	4 $\frac{1}{4}$	.402	1.00	.88	1.96
Barley and Rye	48 $\frac{1}{4}$	2 $\frac{1}{4}$	.482	1.00	.88	.....
Rejected X Heated	48 $\frac{1}{4}$	12 $\frac{1}{4}$	.482	1.00	.88	9.88
Damp Rej. X Heated and Heating	40 $\frac{1}{4}$	9 $\frac{1}{4}$	.402	1.00	.88	6.96
Damp Musty 4 C. W.	41 $\frac{3}{4}$	5 $\frac{3}{4}$	.417	1.00	.88	3.45

RYE

2 C. W.	88 $\frac{1}{2}$	81 $\frac{1}{2}$	.885	1.50	.88	5.23
3 C. W.	82 $\frac{1}{2}$	12 $\frac{1}{2}$	.825	1.50	.88	9.29
Rejected	79 $\frac{1}{2}$	13 $\frac{1}{2}$	.795	1.50	.88	10.32
Tough 2 C. W.	81 $\frac{1}{2}$	13 $\frac{1}{2}$	.815	1.50	.88	10.30
Tough 3 C. W.	80	12	.800	1.50	.88	8.82
Rejected 2 C. W.	82	14	.820	1.50	.88	10.80
Rejected 3 C. W.	80 $\frac{1}{2}$	14 $\frac{1}{2}$	.805	1.50	.88	11.31
Rye and Barley	77 $\frac{1}{2}$	27 $\frac{1}{2}$	.775	1.50	.88	24.34
Damp Rejected	75 $\frac{1}{2}$	19 $\frac{1}{2}$	.755	1.50	.88	16.36
Damp Rejected 2 C. W.	75 $\frac{1}{2}$	19 $\frac{1}{2}$	.755	1.50	.88	16.36
Damp Rye, Oats and Wild Oats	73 $\frac{1}{2}$	33 $\frac{1}{2}$	.735	1.50	.88	30.38
Damp 3 C. W.	76 $\frac{1}{2}$	16 $\frac{1}{2}$	.765	1.50	.88	13.35
Rye and Wheat	79 $\frac{1}{2}$	19 $\frac{1}{2}$	.795	1.50	.88	16.32
Rejected 2 C. W. X. Ergot	82	14	.820	1.50	.88	10.80
Damp 2 C. W.	78 $\frac{1}{2}$	8 $\frac{1}{2}$	.785	1.50	.88	5.33
Rye, Wild Oats, Ergot and Seeds	73 $\frac{1}{2}$	28 $\frac{1}{2}$	.735	1.50	.88	25.38
Rye, Barley and Wild Oats	77 $\frac{1}{2}$	27 $\frac{1}{2}$	.775	1.50	.88	24.34
Rejected Rye X Ergot	78 $\frac{1}{2}$	12 $\frac{1}{2}$	.785	1.50	.88	9.33
Tough Rejected Rye	78 $\frac{1}{2}$	14 $\frac{1}{2}$	.785	1.50	.88	11.33
Rejected Rejected Rye	78 $\frac{1}{2}$	18 $\frac{1}{2}$	.785	1.50	.88	15.33
Tough Rejected 2 C. W.	80 $\frac{1}{2}$	14 $\frac{1}{2}$	.805	1.50	.88	11.31
Tough Rejected 3 C. W.	79	15	.790	1.50	.88	11.83
Tough Rejected X Ergot	77 $\frac{1}{2}$	13 $\frac{1}{2}$	.775	1.50	.88	10.34
Rye and Ragweed	73 $\frac{1}{2}$	23 $\frac{1}{2}$	.735	1.50	.88	20.38
Tough Rejected Rejected Rye	77 $\frac{1}{2}$	19 $\frac{1}{2}$	.775	1.50	.88	16.34
Rejected Rye and Wild Oats	73 $\frac{1}{2}$	13 $\frac{1}{2}$	.735	1.50	.88	10.38
Tough Rye, Barley, Wild Oats and Ergot	76 $\frac{1}{2}$	28 $\frac{1}{2}$	.765	1.50	.88	25.35
Tough Rye and Wild Oats	76 $\frac{1}{2}$	28 $\frac{1}{2}$	.765	1.50	.88	25.35



The Pool Woman



A WORKER FOR CO-OPERATION

At the Pool annual meeting there was one woman delegate—Mrs. Jas. Elliott, of Cardale. Mrs. Elliott has been a delegate to all the Pool annual meetings, and it is quite in accord with the fitness of things that she should be, for no one has taken a greater interest in or worked harder

for the cause of rural life. She knows the pleasures and the trials of farm life; knows the joys, and, alas! also the sorrows of the home. She has always taken an active and prominent part in the organization of farm women, and today, though burdened with the management of a farm of 640 acres, she still finds time to spare for the matters which affect the welfare of the rural community, and from the beginning



MRS. JAS. ELLIOTT,
Cardale

she has worked for the Wheat Pool. She has just written to our secretary on Pool business, and she says: "We had a good meeting to hear the reports; it was like living the convention over again."

There is a legend to the effect that on the eventful night when the Rochdale pioneers were ready to open their little store, the birthplace of the great British consumers' co-operative enterprise, the men assembled in the store feverishly argued who was to brave the jeers and sneers of the people outside by going out to take down the shutters. Finally a woman settled the question by going out and commencing the job herself. Holyoake, the historian of the Rochdale pioneers, does not tell this story; he says one man didn't like to do it, and another didn't like to do it, until "at length one bold fellow, utterly reckless of consequences, rushed at the shutters and in a few minutes Toad Lane was in a titter." The titter has changed to almost reverential admiration, and though it be but a legend that it was a woman who braved the crowd which came to scoff, it is easy to believe that if Mrs. Elliott had been there it is just the thing she would have done. Certainly she would have been among that group of women, who, with their market baskets on their arms, passed the big stores with their alluring window dressing, did their shopping at their own little humble co-op. store, and by their loyalty

and whole-hearted support did their share in laying the foundations of British co-operation.

For there is work in the co-operative movement for women. Six years ago a woman worker in New York City conceived the idea of a co-operative restaurant for clerks and stenographers. Today this co-operative restaurant, under the management of Miss Mary Arnold, does a yearly business of over \$422,000, has expanded into four cafeterias, a bakery and a food shop, has a circulating library and a credit union, and possesses assets of \$111,260. And it is run on co-operative principles. Yes, there is a big place for women in the co-operative movement, for it embraces everything that makes for a better and fuller life, from the local organizations right up to the great international organizations which are linking the co-operators in every country in the bonds of brotherhood, striving to put mutual aid in the place of competitive strife and conciliation in the place of war.

HELPING THE HOME

A recent bulletin of the Centrosoyus (the Russian Co-operative Wholesale Society), under the heading "What 'Co-operation has done for women'" says: "The Centrosoyus drew its balance before women's day of the practical achievements in the liberation of women from house slavery. According to information from large town and workers societies, there have been up till now organized 1,017 public restaurants, 102 laundries, 589 bakeries, 84 'mother and child' welfares, 31 co-operative children consultations, 18 creches on co-operative principles at the expense of the societies, and eight children's playgrounds. In the rural districts there are 79 public restaurants, 79 laundries, 453 bakeries, 953 'mother and child' welfares, 17 co-operative children's consultations, 128 creches on co-operative principles at the expense of the societies, and 116 children's playgrounds. Thus there are at the present time, at the expense of the consumers societies, 1,196 restaurants, 181 laundries, 1,042 bakeries, 1,037 'mother and child' welfares, 58 co-operative children's consultations, 146 creches, 174 children's playgrounds, operating for the advantage of women. A further increase in the activity of co-operative women and in the number of women co-operative members will make it possible to still further extend the co-operative struggle against the drudgery of domestic life."

Buy Your Furs NOW for Next Season

HOLT, RENFREW'S AUGUST FUR SALE

Offers You The Greatest Savings Opportunities In Years

VALUES in fine Fur Coats and Neckwear that cannot be duplicated. Present stocks all made from skins bought before the raw fur market advanced, making a double saving on Furs of the regular Holt, Renfrew standard—a standard recognized from coast to coast as offering the utmost obtainable in style, quality, and value for the money expended. All the new styles are shown.

Reductions 20% to 35% Off Regular Prices

Deferred Payments Arranged On Our BUDGET BUYING PLAN

On receipt of satisfactory Bank or Business reference, we will send a selection of Furs for your approval, paying express charges both ways. Choose the garment your prefer and send 10% of its purchase price with return of the shipment. Payment can be arranged on convenient terms; no interest; no storage charges. We refund all moneys if you are not entirely satisfied with your purchase. Write today for full particulars. State your requirements.

Note These Savings On FINE FUR COATS

	Reg.	Sale
ELECTRIC SEAL—		
Self Trimmed	\$115	\$ 85
Sable Trimmed	\$165	\$125
HUDSON SEAL—		
Self Trimmed	\$310	\$245
Sable Trimmed	\$375	\$295
PERSIAN LAMB—		
Sable Trimmed	\$250	\$195
Sable Trimmed	\$375	\$295
MUSKRAT—Self Trimmed:—		
Reg. \$185 for		\$145
Reg. \$250 for		\$197.50

All Other Fur Coats and Neckwear at Similar Reductions

Have Your Furs Repaired or Remodelled NOW Save 25 %

Only a short time until the usual Fall rush begins and regular prices are charged for the work of fur repairing. Let us send you an estimate based on our low summer prices. It will put you under no obligation. Never entrust your furs to inexperienced or irresponsible persons. In Holt, Renfrew's hands your furs are safe.

Fur Coats Re-Lined From \$15. Up

HOLT, RENFREW & CO., LIMITED

Furriers Since 1837

WINNIPEG - MANITOBA

Saskatchewan Pool to Pay \$11,059,310 for Elevators

The total amount to be paid for the elevator system of the Saskatchewan Co-operative Elevator Company, Limited, by the Saskatchewan Pool Elevators, Limited, is \$11,059,310.47 under the terms of the award handed down by a majority of the board of arbitrators.

The total purchase price is made up as follows:—

Country elevator system	\$ 5,114,873.54
Office property at Regina	271,481.29
Terminal plant at Port Arthur	4,084,832.59
Terminal plant at Buffalo	1,534,200.39
Equipment at Port Arthur leased elevator	53,922.66

Total\$11,059,310.47

The majority award is signed by the chairman, Mr. Justice Turgeon and C. D. Howe. The representative of the Pool, W. G. Styles, disagreed with the other members of the board on the method of arriving at the amount for country elevators, and his figure of their value was \$361,000 less than that agreed upon by his colleagues on the board. The award is \$1,365,021 less than the price asked by the Saskatchewan Co-operative Elevator Company, their claim being \$12,424,331. The Pool offered \$10,308,822, or \$750,488 less than the arbitration award. The Pool has made the initial payment of \$1,500,000, and on August 2 the assets of the company passed into possession of the Pool. Saskatchewan farmers now control, in the Pool,

the largest grain handling organization in the world.

CO-OPS. CO-OPERATE

The Swedish co-operative consumers' movement has submitted proposals to the agricultural co-operators to erect silos at retail co-operation's expense for the proper storage against vermin and weather and market fluctuations of home-grown corn, mainly in the interests and on behalf of the growers, and indirectly to the advantage of the wholesale's own mills. The proposal is receiving very sympathetic consideration from the farmer co-operators, who are generally small holders or small owners, and with scanty and defective provision for grain storage, and who for that and other reasons have usually to sell their crop surplus soon after harvest, flooding the market to their mutual disadvantage.



Co-Operative Dairies

This page conducted by the MANITOBA CO-OPERATIVE DAIRIES, LTD., WINNIPEG

President: Wm. Grotke, Stonewall

Vice-President: N. Breton, Letellier

Secretary-Treasurer: Gordon W. Tovell, Winnipeg

Manager: Alex McKay, Winnipeg

Directors

W. R. Wood, Winnipeg

W. A. Black, Beausejour

G. Hildebrandt, Whitemouth

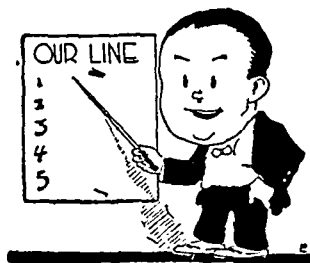
G. Fjeldsted, Gimli

Chas. Tully, Reaburn.

PRESERVE AND PROFIT

We have just passed through one of the most trying times that we have had for many years, in so far as the maintaining of quality of cream and butter is concerned, yet we have been able to ship some of the best butter that we have ever shipped overseas, showing clearly that the people are doing their utmost to get quality which will compare favorably with the best the world can produce. If all our butter was as good as the best we would have nothing to fear from any country in the world.

But there are people who produce cream at a loss to themselves, as well as to the industry, and who appear to misunderstand the grading system. We receive letters from such people telling us that if we do not place their cream in No. 1 grade they will ship else-



Get These Points

where. If we could comply with their wishes it would not get them or us anywhere, for the simple reason that the graders who grade the butter would put it, as well as others, down to No. 2, which would be causing a general loss rather than a specific loss or a loss to the one who produced the low grade cream. They also forget that neither we nor anyone else connected with the creamery business, have anything to do with the placing of the grades, except that we never mix grades, simply churn them and sell them on their merits. Grading of all produce is gaining ground very rapidly, in fact it has been in force with most commodities for a number of years. You pay different prices for different grades of coal and expect to get what you pay for; the same thing applies to meats and clothing, and why not to dairy products?

Caring for the Cream

There is no doubt that dairying has come to stay in this country, just as surely as has mixed farming. If we are to profit by our experience of the past year we should make definite preparations for taking care of the cream, as it is all of identically the same quality when it is drawn from the cow, particularly if the animal is given a

chance and fed the proper healthful feeds with free access to pure water and salt. The milk will be pure, sweet and clean, and it is up to the producer to keep it that way until it is delivered to the creamery. If this were done we would hear very little about grading. The only sure way to preserve the cream is to put up a plentiful supply of the cheapest product produced in Manitoba, namely, ice, a crop which never fails. Seven cents per pound fat will pay for a lot of ice if it is used generously for cooling the cream. You will be able to supply table cream instead of No. 2, where the difference in price is seven cents per pound.

Putting Up Ice

Ice can be put up very inexpensively during the winter. Any building, no matter how old, can be used if it will hold in sawdust, or prairie hay—just a rough, board or log building. In packing the ice see that there is good drainage away from the building; then put at least one foot of sawdust in the bottom and about the same on the sides, but pack the ice as closely as possible so no air can pass through it. Cover it over well with sawdust or prairie hay. Put up at least four or five loads, or one load for each cow; then provide a tank sufficiently large for holding two or three cream cans and a block of ice, fill this with water and place the cream into it and forget it until you want to ship it, and you will have very little worry in regard to quality, provided you always cool the last separation before mixing it with the previous milking, so that the low temperature will not be disturbed. The old saying that it is not the man who makes the most money that is the richest, but the man who knows how to conserve best the wealth that he has, is doubly true of the cream shipper.

Figure It Out

It may seem strange to draw your attention to this during the summer months, but if you look carefully into the losses you have sustained while they are fresh in your mind you may make the necessary resolve that will protect you from further loss in the future. We would also like to remind you that it is quality that counts when we come to market our surplus products on the markets of the world. We would urge you to take a few minutes and add up the amount of fat you have shipped this year and see how much you have lost by not receiving the very highest price for your product, and just incidentally figure out how much you have lost on the cans which you did not ship to your own company. Always remember that quantity cuts overhead and that the Manitoba Co-operative Dairies have not reached their full capacity, though they handle one-tenth of the total butter made in the province of Manitoba.

Co-operation in Denmark

(Continued from Page 3.)

would always be some who could pay if they failed. But they have not failed.

90 Per Cent Pooled

There is one thing more which may interest you—I have listened to what you have all said, and, therefore, I think, it may be of interest to you—and that is that these co-operative dairy organizations, which developed in the 80's and 90's and embrace most of our dairying industry, came about when you started, or particularly when the United States started, to produce cheap grain. We could not produce cheap grain on our soil and had to go into dairy stock and swine. This industry has developed now to such an extent and developed in such a short time that nearly 90% of our milk goes to these creameries, until—as your Pool managers say should be the case with your Canadian wheat—only 10% is outside the co-operatives. This means there is very little competition for milk from private concerns, only in some cities. The farmer is not tempted to go to some other factories or private concerns because in many cases there are none, and he would have to go into one of the co-operative factories even if he did not want to, because there would be no place else for him to sell.

Bacon Co-ops.

Now, the thing I am going to say a little about, which may interest you although I know you are going to develop the dairy industry in the west, is the swine industry, which I have studied in the east and also lately in Winnipeg.

The swine industry came along with the dairy industry in Den-

mark because we had quite a little skimmed milk which we could use in our swine industry. A little later came the development of the bacon industry, although the first co-operative dairy was founded in Denmark in 1882, while the first co-operative packing house was founded in 1887.

While we did not have any serious competition from private concerns in the development of our dairy industry, because there was very little dairy industry in Denmark before that time, we had quite a strong private trust handling our hogs when we started co-operative hog slaughter houses. The farmers had produced some hogs which were mostly sold as heavy hogs, up to 300/400 lbs., to Germany. Germany put on a tariff in 1887, I think it was, which caused us to look to the English market, where they required lighter hogs and now you know their main requirements are, light bacon hogs. We started in then, with our experience in dairy factories, to establish co-operative packing houses, but we got into some difficulties there which we have not had with the small dairy co-operatives. You know the packing house—while 150 or 200 farmers is a sufficient membership for a small dairy factory, the membership in a packing house must be 5,000 or 10,000. This means a bigger district, with farmers willing to sign up and deliver their hogs for a certain number of years. We started with five to seven years, and now the average period is 10 years. The farmers were not prepared to deliver under the joint and several guarantee with the packing houses, because they did not know the people in the other districts. We had to get around this and found finally that we could make just as good a guar-

antee by making them guarantee a certain amount of money within a small district such as, for instance, a dairy district. If 150 farmers in a small district all joined this packing house, we would get them to sign a joint and several guarantee for a certain amount of the money, say \$10,000, and by making \$10,000 here and \$10,000 there we got a half million which was more than enough to start with, and the guarantee was just as good for the banks because it was joint and several from small places. We now also control through our co-operative packing houses, between 85 and 90 per cent. of all the hogs slaughtered in Denmark for bacon, and a bigger percentage of the export bacon because the private packing concerns do not grade their hogs as well as the co-operatives, and, therefore, have to sell in the home market

(Turn to Page 31.)

Thos. J. Murray, K.C. Ralph Maybank
Clifford Dick

Murray, Maybank & Dick

Barristers

ELECTRIC CHAMBERS,
WINNIPEG.

MILLAR, MACDONALD & CO.
CHARTERED ACCOUNTANTS

460 MAIN STREET
WINNIPEG

AUDITORS TO THE
MANITOBA WHEAT POOL

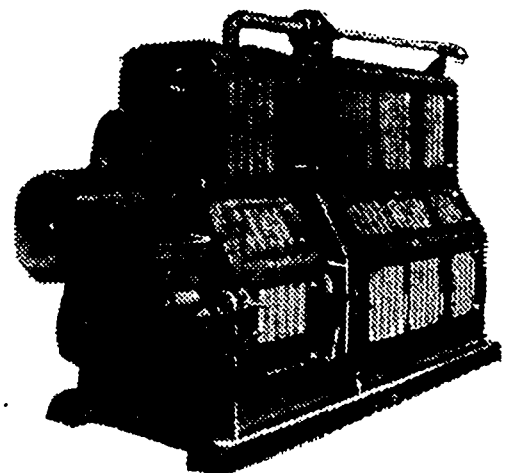
The Midget Marvel Flour Mill

The mill that is creating a revolution in the Flour Milling Industry—putting the milling of wheat back into the small towns.

This Mill makes the finest grade of flour from local grown wheat. A self-contained complete roller mill made in two sizes, 25 and 50 barrels per day capacity.

This Mill is a wonderful asset to the farmers. It offers to someone in each community a splendid business opportunity. In addition to the ordinary milling profit, there is the large saving in freight and elevator charges.

Pollard Mfg. Co. Ltd., Niagara Falls, Ont.





Manitoba Co-operative Poultry Marketing Association Limited

W. A. Landreth, President and Field Organizer

A. W. Badger, Vice-President D. W. Storey, Sec'y-Mgr.

DIRECTORS

W. A. Landreth, Lauder
D. W. Storey, Hartney
A. W. Badger, Carman
W.S. Patterson, Boissevain

DIRECTORS

Geo. Gordon, Oak Lake
W. B. Martin, Shoal Lake
C. B. McLean, Grandview
W. S. Smith, Neepawa
Dr. H. N. Thompson, Vird'n

Head Office: Hartney, Manitoba

LIVE POULTRY MARKETING

On July 26th live poultry marketing began at Lyleton, the car being completed at Waskada, Deloraine and Boissevain. The second car started at Melita and finished at Napinka, Lauder, Hartney and Souris. The third car started at Reston and was completed at Pipestone, Cypress River and Elm Creek. The fourth car started at Miniota and was completed at Crandall, Hamiota and Oak River. The fifth car started at Carberry and was completed at Austin, MacGregor and Bagot. Two or three more cars will be shipped from the northern part of the province, which will complete our live poultry marketing this season. An advance of ten cents per pound flat rate is being paid at shipping points as the poultry is delivered and graded. The cars are being sold to Montreal and New York.



Smashing It

We have been receiving a splendid response from producers relative to the culling and marketing service. The provincial extension service under the direction of N. C. MacKay have been doing the culling work, which service is of real value to the producer and the association, and has been very highly appreciated. The Dominion livestock branch under Mr. A. C. McCulloch's department, are doing the grading, and earning the very high approval of the purchasers, as well as the producers.

EGG MARKETING STILL CONTINUES

Although nearing the end of the egg marketing season, receipts are keeping up, and carloads are still being marketed from each of our egg stations. The volume for the season has entirely exceeded our expectation, and it is anticipated considerably over 100 cars of eggs will be marketed from our different egg stations from April 1st to the end of the season, at an approximate value of \$350,000.

This speaks well of egg production in Manitoba and demonstrates that with proper marketing poultry farming can be made profitable. It is expected our egg season will finish Sept 1st. unless receipts continue reasonably heavy. Notice about this will be given later.

INTERPROVINCIAL CONFERENCE

A preliminary meeting of the executives of the three provincial egg and poultry Pools, namely: Man. Co-operative Poultry Marketing Assoc., Ltd., Saskatchewan Egg and Poultry Producers, Ltd., and Alberta Egg and Poultry Producers, Ltd., met at Regina, August 4, to discuss matters pertaining to the interests of the three Pools, and with the object of making it possible to form an interprovincial board for the purpose of arriving at a uniform system of marketing and the forming of a Central Selling Agency to facilitate the efficient operations of the three Pools. After the matter has been taken up by the different provincial boards it is expected action will immediately be taken to form an interprovincial board. Needless to say the meeting was a huge success, and united effort may be expected in the future in connection with our three Provincial Pools.

MUST START IN THE HOME

One of the greatest of the advantages that have been derived from co-operative marketing is its educational value, declared D. W. Storey, manager of the Manitoba Egg and Poultry Pool, in an address to delegates of the Saskatchewan Egg and Poultry Pool at a meeting in Regina, July 29-30. Mr. Storey told the history of the Manitoba organization and went fully into its experiences, all of which he said demonstrated the need for volume and consolidation, and also for the preparatory work of killing and dressing poultry in the farm home. "If we are going to do real co-operative marketing," he said, "we must start at the beginning and do this work at home. Ordinary farmers' wives can do this work, and it is a fact that the proper way is the easiest way."

Referring to prices he said that the Manitoba Pool in 1924 made a very careful comparison. "That year," he said, "we paid out \$90,000 to our shippers and at the best possible figures we could arrive at they would have received under the old system \$60,000, making a direct saving of \$30,000." He hoped that in the near future all three provinces would be marketing eggs and poultry through a co-operative system with uniform grades.

where there is a bigger demand for heavier hogs.

Loyalty to Co-ops.

These co-operative packing houses got into an awful competition with the private trust slaughter houses at first and they would not have succeeded if it had not been for the understanding the farmers had that they must sign up for some years. For a year or two the packing houses really paid a higher price than the farmers got from their own packing houses and lost some money in order to beat the co-operative. The farmers' fortunately understood, and within a few years built packing houses in different places and got volume — your manager just told you what it means—and could compete, and now they have between 80 and 90 per cent. of the hogs and they can easily compete with the private concerns and they have, of course, been a great help in improving the quality of the bacon, which we always have to look to in order to keep our high prices on the English market. These are the two main industries in Denmark, which we have organized.

Selling Organization

We have not gone as far as you are doing now—especially if you can succeed in selling 90% of the Canadian wheat through a Pool. We are just waking up now to the selling end of it. We organized production well, as I told you, but lots of these farmers and several of the co-operatives are selling independently; they are not working together in one big selling organization, which they may do in the near future. They are working on that.

One-third of our bacon is now sold through one big co-operative organization with offices in London. They have been fairly successful, and I think within a short time a bigger percentage will be marketed through what you call a "marketing organization."

In selling our butter to England, about one-third is sold through the London Co-operative Export organization, while two-thirds of our butter still is sold through English concerns who

have agencies in Denmark, and to private Danish export concerns.

The People's Schools

I also promised to mention one thing which has had a great influence in the development of the co-operative organization in Denmark, and that is the education of our farmers. We have had no education about co-operation in our public schools—none at all. The government has not had any

money at all for that kind of education, directly. I must explain that. The education of the farmers—to make them understand the value of co-operation—has come particularly through, or mainly through, voluntary schools in our country. We have, we think, good public schools like you have in this country here; we have high schools and we have universities, etc., but the farming population has

(Turn to Page 33.)



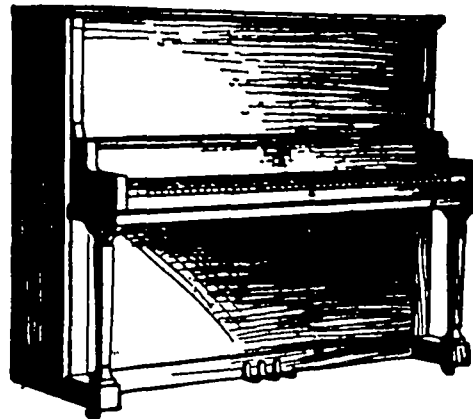
The Lowest Priced

Good Quality Piano

HENRY HERBERT PIANO

Built in the famous
MASON & RISCH FACTORIES

.. \$475



A real Piano that will be an endless source of pleasure in your home life, and one that talented musicians would be proud to play on.

There could be no better time than the present to make your decision.

Write us—we are glad to arrange terms that will not be burdensome.

Sample Bargain from our Exchange Department:—

DOHERTY PLAYER PIANO,
FUMED OAK CASE, IN
EXCELLENT CONDITION \$550

Mason & Risch, Limited

342 PORTAGE AVENUE, WINNIPEG.

Also at Saskatoon, Calgary, Edmonton, Nelson and Vancouver.

Quick and reliable Victor Record Service. We guarantee satisfaction.

USE A

LIBERTY GRAIN BLOWER

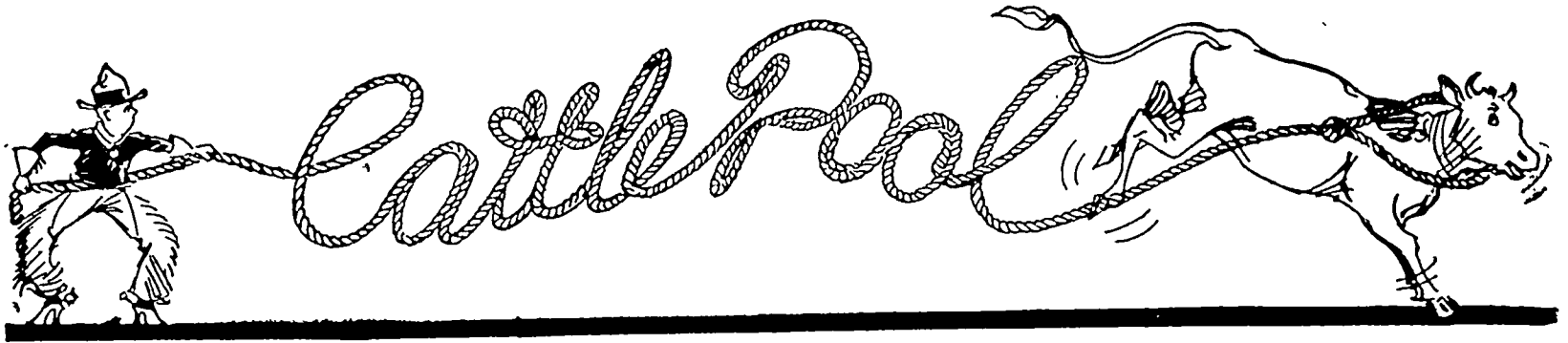
to elevate your grain. Will fill cars or bins without shoveling. Capacity twelve to twenty bushel per minute. No backing up of teams.

DRAG TYPE ELEVATOR

With 18 foot leg, gives thirteen feet of elevation. No. 55 malleable chain, 2 1/2"x6" flights. Moveable hopper. Capacity eight to fifteen bushel per minute.

LINK MANUFACTURING COMPANY

PORTAGE LA PRAIRIE, MAN.



This page conducted by UNITED LIVESTOCK GROWERS LIMITED, WINNIPEG

ORGANIZATION OF CONTRACT SHIPPING

The executive of the United Farmers of Manitoba is to act as a co-ordinating and organizing agency for co-operative shipping efforts in the province of Manitoba. This was the conclusion reached by a convention of U. F. M. locals and co-operative shipping associations held in Winnipeg on August 5. The convention, after a full discussion of co-operative shipping methods and practice, and reports of the associations in Manitoba and other provinces organized on a contract basis, declared itself in favor of the idea of co-operative livestock shipping on a contract basis. The following resolution was passed:—

“Resolved, that we ask the provincial executive of the U. F. M. to take the initiative in organizing the province, and that the executive be asked to keep in touch with speakers who are competent to address meetings along this line, so that when U. F. M. or other locals ask for speakers, the speakers will be available.”

The meeting considered for a time the idea of setting up a new provincial livestock body, to be formed of contract associations in order to carry on this work, but came to the conclusion that the overhead expense would be too great, and that the work could be more efficiently and economically carried on through the United Farmers of Manitoba. The executive of the association, it is understood, have accepted the task, and are working out plans to carry on this work.



Sign Up Now

Mr. A. J. M. Poole, who has been acting in a provisional capacity, was appointed permanent representative to the interprovincial co-operative livestock marketing conference.

THE EXPORT CATTLE MARKET

In recent weeks there has been a very great falling off in the export of Canadian cattle to Great Britain. This has been due to a slacker demand in Great Britain, due to a number of causes, the chief of which are the following:—

The continuance of the coal strike, limiting purchasing power not only among miners, but in many other lines of trade and business. There has also, in many places been a restriction on supplies of coal and gas available for cooking.

Hot weather, affecting both the demand for

meat and the ability of dealers and consumers, mostly without refrigerators, to keep it.

Excessive imports of chilled meats from the Argentine, and price cutting, due to the “meat war” between two great importing interests.

The Port of Montreal, since its opening has exported only 15,263 cattle, as against 27,708 in the corresponding period last year. The week ending August 14th saw no cattle at all exported, while nearly 3,000 head went out in the same week last year. Exports were heavy in the early months of the year, and the total sent abroad to date amounts to about 53,000 head, as against about 59,000 head in the corresponding period last year.

STOCKER AND FEEDER SHOW DATES

The fourth annual stocker and feeder show under the auspices of the Winnipeg Livestock Exchange, has been announced to take place on September 30 and October 1. Cash prizes amount to \$8,000, and cups and championships will be awarded in 24 classes. There will be competition between carload lots and groups of five, in Shorthorns, Herefords and Aberdeen-Angus, pure bred or grades. Shipments should arrive at the Union stockyards not later than September 29.

HOG MARKETING CONDITIONS

When very high hog prices prevailed on all markets a short time ago it was recognized that they represented a temporary condition, and that price levels were bound to fall before long. The drop occurred somewhat earlier than was expected, and was brought about by a combination of conditions. Receipts on markets in the United States are increasing over those for the corresponding period last year, although the total for the year is still below that of 1925, and in addition hogs are being fed to greater weights than ever before due to large supplies of cheap corn. British bacon prices, while still fairly good, are lower than formerly, partly owing to plentiful supplies of high-grade Danish and low grade American bacon, and partly owing to industrial conditions. Receipts on all Canadian markets are light just now, but there is prospect of a good supply of hogs this fall.

DIVIDEND APPRECIATED

Many expressions of appreciation are coming into the office with respect to the payment of the patronage dividend of two per cent. to shippers to the Cattle Pool.

created out in the country special voluntary schools, which after a while got a little support from the government, where grown-up people go. In the public school they are through at fourteen; if they don't go to high school or university they go to farming.

Our system now is when such a young farm boy or farm girl has worked some time on the farms, they will attend one of these voluntary schools which could be translated into your language as "People's High Schools." They will go there one winter or two winters, maybe at a time when there is not much to do on the farm, and they will not get any agricultural education. They will study Danish history and hear lectures on the development of Denmark, etc. It is really a cultural school. When they get back from that school—and they can take in quite a bit during five or six winter months—they work on the farm and earn a little money and then go back to what has been a great help to agriculture—secondary agricultural schools. We have such an institution, as your agricultural college, in Copenhagen, which is the same as a university, but we have about 20 secondary schools all over the country. The farm boy does not need to go very far to the nearest school as there are only about ten or twenty miles between them, and what he will do there is not to learn all about practical farming, because he knows that; what he learns is what it means to him to fertilize, to take care of his manure, for instance, to fertilize his lands, to use the best strains of grain, best strains of root crops, which are grown to a great extent; he will learn what are the proper feeds for dairy cattle where there is not sufficient pasture and it is necessary to feed oil cakes or some such product; he learns where to sell his products and how they should be marketed. The young man is prepared for going into these co-operative associations by being told about these producers' organizations and selling organizations, how they are organized, where we sell our products, what it means to standardize, and so on.

These are only a few words I have been able to say about co-

Manitoba Agricultural College

Winter Courses 1926-27

PRACTICAL COURSES—

Courses in Livestock, Field Crops, Engineering, Economics, etc., for young men. Open Nov. 2nd.

Courses in Sewing, Cooking, Home Nursing, Art, etc. Open October 19th.

A public school education will admit to these courses.

DEGREE COURSES—

The Science course in Agriculture for young men leading to the degree of B.S.A.

The Science course in Home Economics for young women leading to the degree of B.Sc. (H.E.).

Degree courses open October 11th and require Grade XI. or Matriculation for entrance.

Write to the Registrar for full particulars and the Calendar will be mailed you, giving outline of courses, cost, etc.

W. C. McKILLICAN, Dean.



POOL MEMBERS!

GET VALUE FOR YOUR \$\$\$\$

Those who responded to our July adv. of Overalls and Shirts know they got real value. Those same lines are always in stock.

No. 900—Men's Dress Shoes, good quality calf upper, oak tan, genuine Goodyear welted soles, an outstanding shoe for style, comfort and durability.

ONLY \$4.00 DELIVERED.

OXFORDS SAME STYLE AND QUALITY AND SAME PRICE.

Give size and color. Write address plainly. Enclose money order for the amount. If goods are not satisfactory return them; we refund your money next mail.

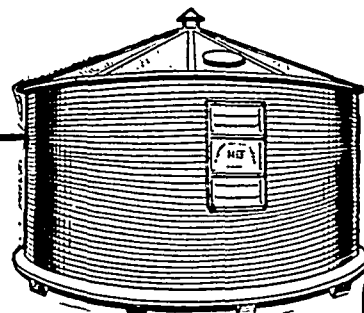
Have your secretary write us about prices on pooled orders of Shoes, Rubbers, Overshoes, Groceries and Clothing.

Co-operate and save \$ \$ \$.

Reference:
ROYAL BANK,
WINNIPEG.

SAMPLE SYSTEM
1417 MAIN STREET, WINNIPEG.

operation in Denmark. I have been very closely connected with it for many years, and I could have talked about it for a long time, but I have just tried to mention some of the basic or foundation facts of our co-operatives, which may be of interest to you people over here in a newer country, although as I told you, I have followed your movement here and I certainly congratulate you; you have made wonderful progress with your Wheat Pool especially, and I am sure you will be able to carry through to what you want.



The
MAX

Portable Corrugated Steel Granary

Ask your dealer—or write us about the Improved "Max"—8ft. high, 1000 bus. capacity—with two opposite manholes, and the new combination door.

Western Steel Products Ltd.

Amalgamated with Metallic Roofing Co. Ltd.
WINNIPEG REGINA SASKATOON
CALGARY EDMONTON VANCOUVER

International Wheat Pool Conference

The committee appointed at the International Wheat Pool Conference, held in St. Paul, Minnesota, last February, met at Winnipeg on the 18th and 19th instant. Those present were: C. H. Burnell, Manitoba, chairman; E. R. Downie, Kansas; John Manley, Oklahoma; A. J. Scott, North Dakota, and S. J. Farmer, Winnipeg. Mr. G. W. Robertson, of Saskatchewan, the other member of the committee was unable to be present as he is on his way to Australia.

The committee selected Kansas City as the meeting place of the next conference, and March 16th, 1927, as the date. The following subjects were selected for discussion at the conference:—

SASK. CO-OP SEED GROWERS MEET

The annual meeting of the shareholders of the Saskatchewan Registered Seed Growers' Co-operative Association, Limited, was held at Regina, July 29. Mr. Geo. Spence, M.P. of Monchy, retired from the presidency due to the pressure of private affairs. Mr. M. P. Tullis, retired from the directorate and executive.

The following are the officers for the ensuing year:—

W. J. F. Warren, Belbeck, president; M. P. Tullis, general manager and secretary; W. J. Mantle, treasurer; R. D. Kirkham, Saltcoats, vice-president; J. C. Mitchell (the Wheat King), of Dahinda, executive officer; directors, Geo. Spence, Monchy, F. W. Townley Smith, Lashburn; Geo. S. Canfield, Wild Rose; I. J. Steele, Lloydminster; Professor Manley Champlin, Saskatoon and Neil Stewart, Dunblane.

The association decided to handle bee supplies as a sideline and to stock them at the Moose Jaw plant which is again leased for another year.

The business of the Seed Pool last season showed an increase of 30% over the first season, in the face of strong opposition by the seed trade.

The directors will study the advisability of opening up a warehouse in the north for this coming season's sales.

Sask. Co-operation and Markets News.

1. Pool education.
2. Elevators.
3. Field service.
4. Membership campaign and contract renewals.
5. The director and his responsibilities.
6. How can we get a better price for our wheat? Under this head will be discussed sales policy, crop reports and the problem of increasing consumption.

A public meeting will likely be held on the second evening of the conference.

A tentative list of speakers to open the discussions on the several topics was made.

In addition to representatives from the countries where Wheat Pools are in operation — the United States, Canada and Australia—invitations will be sent to the other large wheat growing countries, namely: Russia, the Argentine and India to send representatives to the conference.

The committee spent considerable time in discussing the possibility of joint publicity work with special reference to the problem of acquainting people in the various wheat growing countries with the actual facts concerning Pool matters in other parts of the world. As a result of this discussion a number of recommendations will be made to the directors of the several Wheat Pools.

WILSON'S



Will kill many times more flies for the money than any other fly killer. Each pad will kill flies all day, every day, for three weeks. At all Grocers, Drug-gists and General Stores — 10c and 25c per package.

I saw your ad in the Scoop Shovel. Say this when answering advertisements. It will help you, The Scoop Shovel and the Pool.

THE Super-Staticoke

The last word in Static Elimination.

The new model STATICHOKE easily doubles the enjoyment of any set from the minute it is installed by insuring reception, which, without it, would be drowned out by static.

Reduces static to a minimum. Improves volume, clarity and selectivity. Also acts as lightning arrester. Every set owner needs a STATICHOKE. Easily attached without disarranging present hookup.

The new model STATICHOKE can be supplied at \$2.50 each. Send money order or cash registered mail to distributors.

Sparling Sales Limited

Mail Dept. S.S.

214 GRAHAM AVE., WINNIPEG.

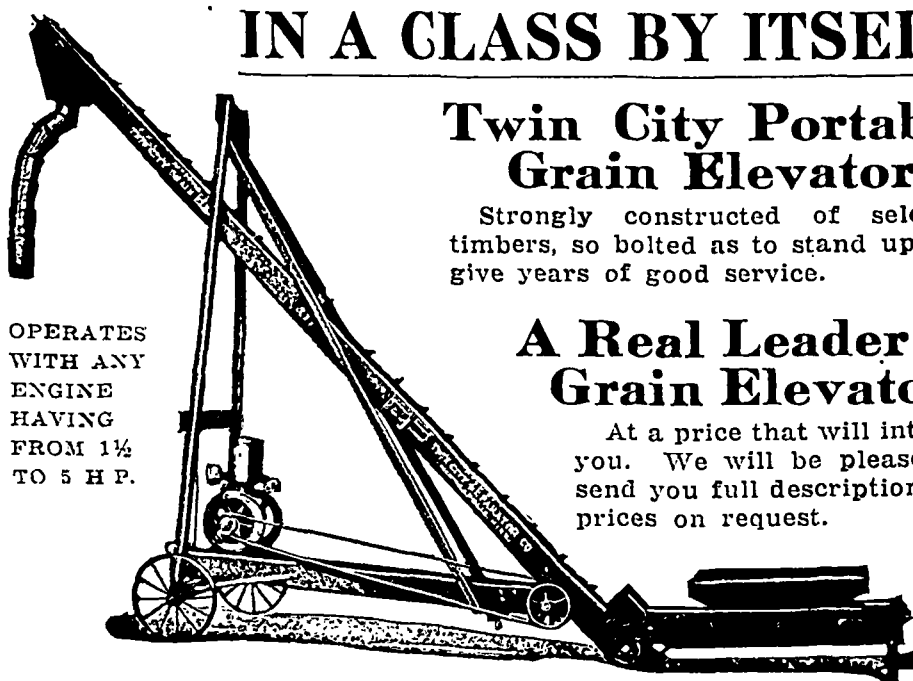
IN A CLASS BY ITSELF

Twin City Portable Grain Elevator

Strongly constructed of selected timbers, so bolted as to stand up and give years of good service.

A Real Leader in Grain Elevators

At a price that will interest you. We will be pleased to send you full description and prices on request.



OPERATES WITH ANY ENGINE HAVING FROM 1½ TO 5 H.P.

Manufactured and Sold by

TWIN CITY SEPARATOR CO., LIMITED

LOGAN AVE. WEST AND QUELCH - - WINNIPEG, MAN.

A CORRECTION

A mistake was made last month in the advertisement announcing the winter courses at the Manitoba Agricultural College. The practical course for young men opens on Nov. 2, and for young women on Oct. 19.

U.S. GOVERNMENT ASSISTS MARKETING CO-OPS.

Pursuant to the provisions of the Co-operative Marketing Bill, which was approved and signed by President Coolidge, just before Congress adjourned, a division of co-operative marketing has been created in the Bureau of Agricultural Economics of the U. S. Department of Agriculture at Washington. The work and personnel of the former Division of Agricultural Co-operation will be transferred to the new division of co-operative marketing. Chris. L. Christensen, who has been leader of the co-operative work, will be in charge of the new division.

The research, educational and service work of the department of agriculture relating to co-operative marketing will be considerably enlarged under the provisions of this act. The department, through the new division, will now be able to give the same attention to the development of co-operative marketing among farmers as has been extended to problems of production. This will be done by the collection, study and dissemination of information regarding the farmers' co-operative movement in the United States and foreign countries. Business technique and market methods involved by farmers' co-operative enterprises will be analyzed and studied by department experts. The experience and knowledge acquired by successful co-operative marketing associations will also be summarized and set forth to serve as guide posts in the movement. It is further planned that commodity co-operative marketing specialists shall be employed and that these men shall be familiar with the needs of co-operative organizations and with the research and service of the department. These specialists will form contacts between the 12,000 co-operators and the department, and will assist in the dissemina-

tion of crop and markets information, data regarding price trends and conditions of supply and demand, with such analyses and explanations as are necessary to make this information of practical value to the co-operatives and their members. The

act enables the department to co-operate with educational agencies. It is planned that assistance will be given agricultural colleges and co-operative associations in working out a comprehensive educational program in co-operative marketing.

CARTER

DISC SEPARATOR

It PAYS
to Ship
CLEAN
Wheat



Don't waste wheat in your dockage.

Don't waste dockage in your wheat.

It pays to clean wheat on a Carter Disc Separator. An all-metal machine sold under an iron-bound guarantee.

Write for "Evidence," and our cash and credit prices.

The STRONG-SCOTT MFG. CO., Ltd.
WINNIPEG, MAN.

The New FAIRBANKS Wagon Scale Costs Less to Buy — Less to Install

The first wagon scale ever made was a FAIRBANKS Scale, and in all the improvements in scale design which have been perfected since that day, FAIRBANKS have ever been in the lead. The latest FAIRBANKS achievement is a wagon scale of an entirely new design — a scale of very simple construction, requiring fewer parts than the old style. Consequently it can be made for much less money and the cost to you is decidedly low. It also costs less to install because it requires a very shallow pit and foundation.

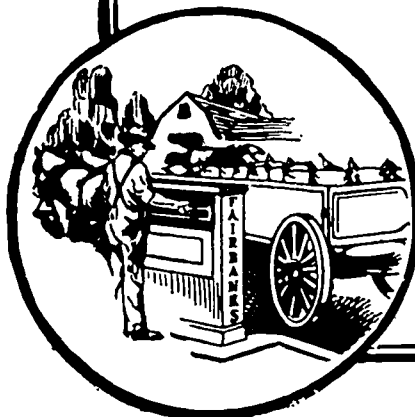
This scale is very strong and rugged and extremely sensitive. It will give a life-time of service.

We have a folder showing the principle on which this scale is constructed.

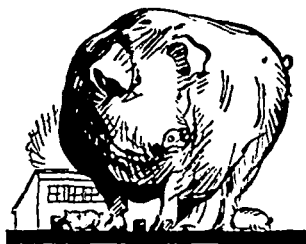
We will be glad to mail you a copy.

The CANADIAN
Fairbanks-Morse
COMPANY Limited

St. John, Quebec, Montreal, Ottawa, Toronto,
Windsor, Winnipeg, Regina, Calgary,
Vancouver, Victoria 569



When writing advertisers please mention The Scoop Shovel



Better Live Stock
means a Bigger
Bank Account

In Time of Plenty

THE farmer knows—better than anyone else—how uncertain the seasons are. Careful farming and a little foresight when crops are good will help wonderfully when a lean year comes.

Here are a few suggestions:

Keep adding high-grade animals to your live stock.

Study the best methods of crop rotation.

Select the seed best suited to your locality—successful crops can come only from clean, vigorous seed.

Make your credit good at the Bank by paying up your loans and depositing something for the rainy day.

2546

The Royal Bank of Canada

WINTER COURSES

AT

Manitoba Agricultural College

Diploma Courses

The Practical course for young men opens Nov. 2nd,
The Practical course for young women opens Oct. 19th.

Degree Courses

The Science Course in Agriculture, B.S.A., for men opens
October 11th.

The Science Course in Home Economics, B.Sc., (H.E.),
for women opens October 11th.

Write to the Registrar for the Calendar giving full particulars of cost, etc.,
of above courses and for the circular outlining short courses.

W. C. McKILLICAN, Dean.

SIX YEAR CONTRACT

A new contract has been adopted by the directors of the North Carolina Cotton Growers' Co-operative Association, Raleigh. In drafting the new document consideration was given to all important phases of the subject; every field man was consulted, also many of the leading members.

The new contract is for six years and the most radical change is a withdrawal clause. This was a matter which evoked

no little difference of opinion and was included only after the Arizona and South Carolina associations had set the example. There is no withdrawal privilege for the first two years of the contract. After delivering for two years a member may withdraw by serving notice twelve months in advance. If a member withdraws, a two-thirds vote of the board of directors is required to reinstate him. Death of a member will in all cases dissolve the contract.

When writing advertisers please mention The Scoop Shovel

QUEENSLAND PIG POOL

The North Queensland Co-operative Bacon Company, Limited, Floreat Siding, Mareeba, Australia, began operations in May, 1924, and in its first year had a turnover of £25,020. It is said to be truly co-operative in practice. When first completed the factory had a capacity of 150 pigs per week. Before the season was over it was found that more space was required and the buildings are being enlarged to a capacity of 450 pigs per week.

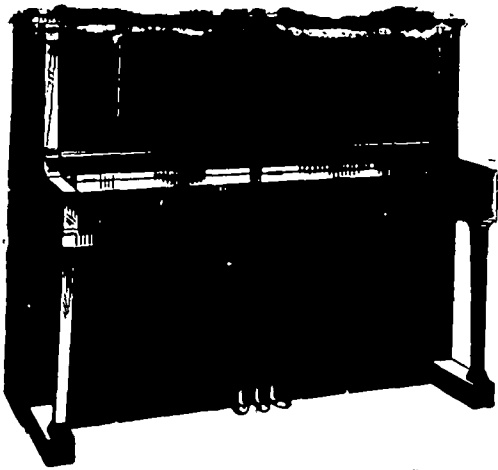
The company operates over the whole area included under the Atherton Tableland Pig Pool, which came into operation on July 1, 1923. Prior to the inception of this pool the pig industry in Northern Queensland was in a bad way and prices were low. The compulsory pool and the new bacon factory have saved the situation, prices have improved and the entire industry is on a better basis.

The turnover of the company for the year was £25,020, of which £21,445 was for chilled pork, hams and bacon, and £3,575 was from small goods, hides and tallow. After allowing for depreciation and preliminary expenses, the profits of the year were £635. The quality of the goods turned out is reported as high and practically the entire output is being sold locally. This is especially advantageous as this is a somewhat isolated community, a long distance from the southern markets.

FIFTH CONGRESS OF U.S. CO-OP. LEAGUE

The Co-operative League of the United States of America has issued a call to its constituent societies to send delegates to the fifth co-operative congress, to be held in Minneapolis, Nov. 4-6, 1926. This congress of consumers' societies meets but once in two years. In addition to the societies which are entitled to send voting delegates, a number of other types of societies, including agricultural marketing and service societies, are invited to send fraternal delegates, and it is announced that "the courtesy of discussion may be extended to these fraternal delegates."

Save Money on Your Piano
By Eliminating the Commission Man



Write us or come to Brandon and select the piano for yourself. We buy in car-load lots from the manufacturers and sell direct to the public, thus eliminating the commission man who is here today and gone tomorrow.

Our twenty-one years business reputation is your guarantee of a square deal.

Our prices cannot be beat in the West. No other house offers a better selection of high-grade Pianos to choose from. Steinway and Sons, Nordheimer, Gerhard, Heintzman, Williams, Lesage, Ennis, Krydner and Kennedy.

WRITE US. Mr. Kennedy will call on you in person.

P. A. KENNEDY'S MUSIC STORE

The House of Superior Quality and Better Prices
724-730 ROSSER AVE., BRANDON.

CO-OPERATIVE RALLY AT REGINA FAIR

Some two thousand people were present at the Co-operative Rally held in the Stadium at Regina on 29th July, exhibition week, and many thousands more heard by radio the addresses of Mr. A. J. McPhail, president of the Wheat Pool, who was chairman, and of Dr. Theodore Macklin, marketing economist, University of Wisconsin.

Discussing the question of the future of the Wheat Pool, Mr. McPhail declared he saw no reason why there should be the reaction some people were apparently expecting. "I see no reason why there should be a reaction in the Wheat Pool simply because reactions have occurred in similar organizations in the past," he said. "I believe the people of the province have grasped the significance of the co-operative movement and that they are not going to let the work they have already accomplished decay for lack of interest on their part. If the farmers and others interested in the co-operative movement for the marketing of wheat and other products continue to take the same keen interest there can be no doubt of the permanent success of the movement. The permanent success of the Wheat Pool is more dependent upon the men and women living on the farms in the country, and if they continue to take the same interest they are now taking there can be nothing that can permanently hurt the Wheat Pool."

New Day Dawns

"Co-operative marketing organization is agriculture's 'Industrial Revolution,'" declared Dr. Macklin. "It marks the beginning of a new day for farmers in a business sense just as surely as the corporation, following upon the invention of steam and mechanical power, made commercialized business practice the necessity of all factory operators."

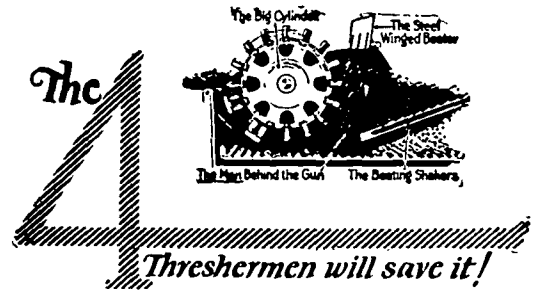
"The farm was organized rightly for individual production. But agriculture has remained unorganized for mass marketing. It is in this commercial activity of mass marketing that industry has been enabled to outdo agriculture. It is high time that

farmers learn how to cease individual marketing by bringing about mass marketing. To do so they must organize. And that type of organization most fitted to the needs of farmers is co-operative organization."

Sask Co-operative and Markets News

Because it SAVES All the GRAIN—

Don't lose your crop this year



The New Tilting Feeder
Full Roller Bearings
Alemite-Zerk Lubrication

You harvest your grain when it is ripe, not while it is turning or when it is overripe. You put the binder in the field just the day the grain is ready to cut.

With the 4 Threshermen of a Nichols & Shepard Thresher on your farm, you can thresh the same way, just the day the grain is right, while each kernel is bright and plump. The 4 Threshermen, the Big Cylinder, the Man Behind the Gun, the Steel Winged Beater, and the Beating Shakers, send all your grain to the wagon box and none to the straw pile.

If you own a Nichols & Shepard Thresher, the 4 Threshermen will make sure this year that your grain is threshed before it gets so dry that it shells or so wet that it sprouts in the shock.

The Red River Special threshes all grains and seeds.

Each thresher is equipped with full Roller Bearings—Alemite-Zerk Lubrication—and Tilting Feeder that makes the cylinder more "get-at-able." The price is within the reach of any farmer and the machine is exceptionally durable, being practically all steel construction.

There's a Red River Special outfit for every size run.

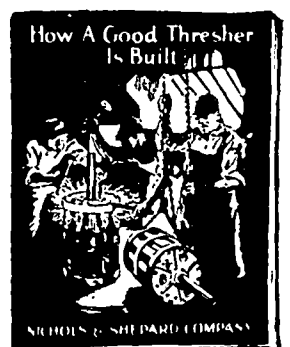
NICHOLS & SHEPARD

The Red River Special Line

307 Marshall Street
BATTLE CREEK MICHIGAN

Send for This Book

Send to us for our new book, "How a Good Thresher is Built" that tells you the story of the 4 Threshermen—it is full of real threshing facts.



It SAVES the FARMER'S THRESH BILL

You cannot go broke buying Government Bonds or good Securities

We sell them outright or on the instalment plan.

Write us for recommendations to suit your particular case.

F. M. BLACK & CO.

805 Electric Railway Chambers,
WINNIPEG.

Also automobile, accident and other insurance.

THE BEST FOOD
for the
HARVEST CREW!

Easily prepared in a great variety of tasty dishes—more nourishing than meat.

Ask your grocer for

EXCELSIOR

Macaroni Spaghetti
Vermicelli Alphabets
Egg Noodles

The 3-lb. package, Excelsior Cream Cut Macaroni, is just the thing for harvest time use. Be sure you get

EXCELSIOR

Pool Ripples



"Papa," cried little Ethel, running into the living room in tears, "a man knocked my candy out of my hand."

"Where is he?" demanded her father angrily. "I'll fix the brute."

"I don't know, but his automobile is up on Maybell Johnson's porch and halfway through the front of the house."

Doctor (noticing crying negro baby on the floor): "Mandy, that baby is spoiled, isn't he?"

Mandy: "Lawsy, naw, suh, doctah; all nigger babies smells dat way."

Speaker (at labor meeting): "And where, I ask you, is Julius Caesar? Where is Attila the Hun? Where are Moses, Robert Bruce, Charlemagne, Hannibal?"

Enthusiastic Usher: "Stand up, boys, so's the boss can see you!"—Life.

Little Girl—Mother, where do they keep the cross-eyed bear they have at Sunday School?"

"What cross-eyed bear, dear?"
"The one we sing about—the 'Holy Cross I'd Bear'."

"I always wonder why our noblemen take such a fancy to your white faces," said the English duchess.

"Oh, it isn't our white faces that attract them," the American girl replied, "it's our greenbacks."

Manager—"I'm afraid you are ignoring our efficiency system, Smith."

Smith—"Perhaps so, sir, but somebody has to get the work done."—The Christian Advocate.

Little Boy (from next house) "Please, may I have my arrow?"

Lady—"Yes, with pleasure. Where did it fall?"

Little Boy—"I think it's stuck in your cat!"—The London Humorist.

CLASSIFIED ADVERTISEMENTS

Farm Machinery

For Sale—4-28 Allwork Tractor, Red River Separator complete. First class condition. Consider Fordson Tractor. Fred C. Henton, Birnie, Man. 6-3
24x46" Separator—Complete, 10-20 Case Tractor, 3 14" Deere Plows. Running order. Offers requested. R. Whiteman, Silverton, Man. 8-2

AUTO WRECKING CO., LTD., FORT ST.

Used and new auto parts and accessories for any make of car ever built. Complete stock of parts for Ford and Chevrolet cars in brand new stock. New or used axle shafts, gears, bearings, tires, tubes, tops, bodies, magnetos, engines, transmissions, radiators, wheels, springs, rims, etc., etc. Also used parts for Titan, Case, Neilson and Waterloo Boy Tractors. Largest wrecking house in Canada. Save 25 to 80 per cent. on your purchase. Orders given prompt attention.

AUTO WRECKING CO., LTD.
263 TO 273 FORT ST., WINNIPEG.

Used and New Auto Parts for every make of car.

Engines, Magnetos, Gears, Generators, Radiators, Wheels, Tractor Repairs, Used Belting.

CITY AUTO WRECKING CO.
783 MAIN ST., WINNIPEG

BRANDON AUTO PARTS AND ACCESSORIES CO.

110-9th St., BRANDON

NEW AUTO PARTS FOR EVERY MAKE OF CAR GEARS, BEARINGS, WHEELS, PISTON PINS AND RINGS, AXLE SHAFTS, SPRINGS, RADIATORS, BATTERIES, TIRES, TUBES, ETC., ETC. ORDERS GIVEN PROMPT ATTENTION

CYLINDER GRINDING

A true crank shaft, reground cylinders filled with new pistons and rings make an old engine new. Modern equipment, long experience, low price.

THORNTON MACHINE CO.
62 PRINCESS ST., WINNIPEG.

When Visiting Brandon

LET US SERVE YOU
We have everything for the Motorist.
24 hour honest service.
Ladies' and Gent's Rest Rooms.
Cheerful, Roomy Storage.
Gas, Oils, Ford Parts and Accessories, Fordson Parts.

WESTERN MOTORS, LTD.
PRINCESS AND 10TH STREET
Phone 3489 - - - Always Open.

MONUMENTS AND HEADSTONES

CALL AT OUR OFFICE AND BE CONVINCED THAT YOU WILL SAVE MONEY AND GET SATISFACTION.

SOMERVILLE & CO.

BRANDON
MENTION THIS PAPER.

Clearing Stock for Cash, First Grade Endless Canvas Rubberite Thresher Belts

30 foot, 5 inch, 4-ply	\$ 11.00
120 foot, 8 inch, 5-ply	76.00
150 foot, 8 inch, 5-ply	91.00
150 foot, 9 inch, 5-ply	93.00
150 foot, 8 inch, 6-ply	99.00
160 foot, 9 inch, 6-ply	112.00

McILROY BELTING WORKS,
199 Princess St., Winnipeg, Man.

This section is especially provided for Pool members. Advertise here anything you wish to buy, sell, or exchange. The rate is 2c per word for each insertion. Minimum charge for single advertisement, 30c. Cash must accompany order.

In counting the words include name and address. Each group of figures and initials counts as a word. All new advertisements or changes should reach us not later than the 14th of each month.

Livestock

For Sale—Chinchillas, 3-4 months old, from imported pedigreed stock. My rabbits are hardy and prolific. Commence fur farming and buy your stock from a Pool Member. C. W. Watson, Brookdale, Man. 3-6

Miscellaneous

Auto, Tractor and General Machine bearings and connecting rods rebabbitted. Manitoba Bearing Works, 150 Notre Dame East, Winnipeg. t-f

Glencarnock, Molassine Meal—100 lbs., \$4.50; Calf Meal, 100 lbs., \$5.50; Stock Tonic, per package, \$1 00; Molasses in barrels, 54 gal., \$28 00; in pails, 60 lbs., \$3 50; Oil Cake Meal, 10 lbs., \$3.50. Jas. D. MacGregor, Glencarnock Stock Farms, Brandon, Man. 4-6

Call, Write or Telephone US FOR THRESHING SUPPLIES

We have the stock.
Our men know the business.
We are always on the job ready to serve you.
35 years of honest, efficient service to farmers in Brandon vicinity.

JOHNSON HARDWARE CO., LTD.
BRANDON, MAN.

Phone 2865. After store hours
Phone Mr. Popkin, 3152.



Cotton BAGS Jute
Grain Bags Twine
BEMIS BRO. BAG CO.,
WINNIPEG

Boost your own paper.

Say "I saw your ad in The Scoop Shovel"

CO-OP. PURCHASING

The Editor:—May we have a small space in the "Scoop Shovel" to give expression to the developments in the field of co-operative purchasing.

At the annual meeting of Souris District U.F.M., a resolution dealing with the organization of our purchasing power was passed, and the district board appointed a committee of three, E. D. Magwood, Geo. Brown and Roy Johnston to deal with this matter.

At the annual convention of the U. F. M. in Brandon, a meeting of representatives of locals doing co-operative work was called. The meeting was very favorable to the idea of a central purchasing organization. The same committee was elected to continue the work in conjunction with Central U. F. M. secretary.

On July 28, a meeting of representatives from locals and co-op. stores, was held in Brandon, with 88 present from different parts of Manitoba. The meeting heartily endorsed the work done so far, and decided that we should organize our purchasing power. A provisional board of seven was elected to carry on the organization. The following is the board:—

E. D. Magwood, Killarney; Geo. Brown, Deloraine; Roy Johnston, Croll; H. Hindson, Moline; Jos. Wood, Ebor; Henry Wold, Dakota; D. N. Findley, Killarney.

An active organization campaign will be launched after harvest.

Yours for co-operation,
ROY W. JOHNSTON,
Sec. of the Committee.

If competition is contrasted with energetic co-operation in unselfish work for the public good, then even the best forms of competition are relatively evil; while its harsher and meaner forms are hateful. — Alfred Marshall, Principles of Economics.

You can't blame a horsefly for not caring much about a tractor. Neither can you blame a grain speculator for finding fault with the co-operatives—Exchange.

Co-operation is a civilizing influence of the highest kind.—Bishop Lightfoot.

The Vulcan Iron Works
LIMITED
WINNIPEG - MANITOBA

Established 1874

ELECTRIC STEEL CASTINGS OF ALL KINDS
MINE CAR WHEELS
GRAY IRON AND BRASS CASTINGS
BOLTS, NUTS, RIVETS, WASHERS, ETC.
BOILERS AND STEEL PLATE WORK
STEEL TANKS OF EVERY DESCRIPTION
IRON AND STEEL FORGINGS
FIRE HYDRANTS
STRUCTURAL STEEL
FROGS AND SWITCHES
ELEVATOR MACHINERY
VULCAN GLOBE DUMPS
ORNAMENTAL IRON WORK
MACHINING OF ALL KINDS

Prompt and Efficient Service



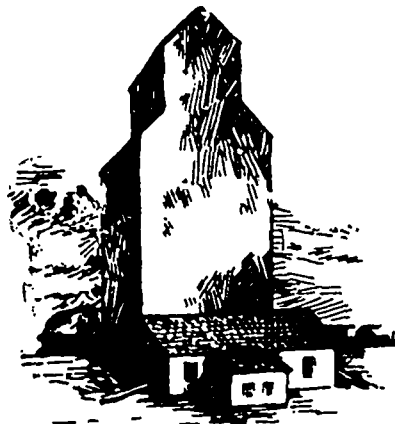
MAGNETO
Repairs and Replacements

All Makes Repaired. Prompt Service
Satisfaction Guaranteed.
Write for Price Lists.

ACME MAGNETO & ELECTRICAL CO., LIMITED
148 PRINCESS STREET, WINNIPEG

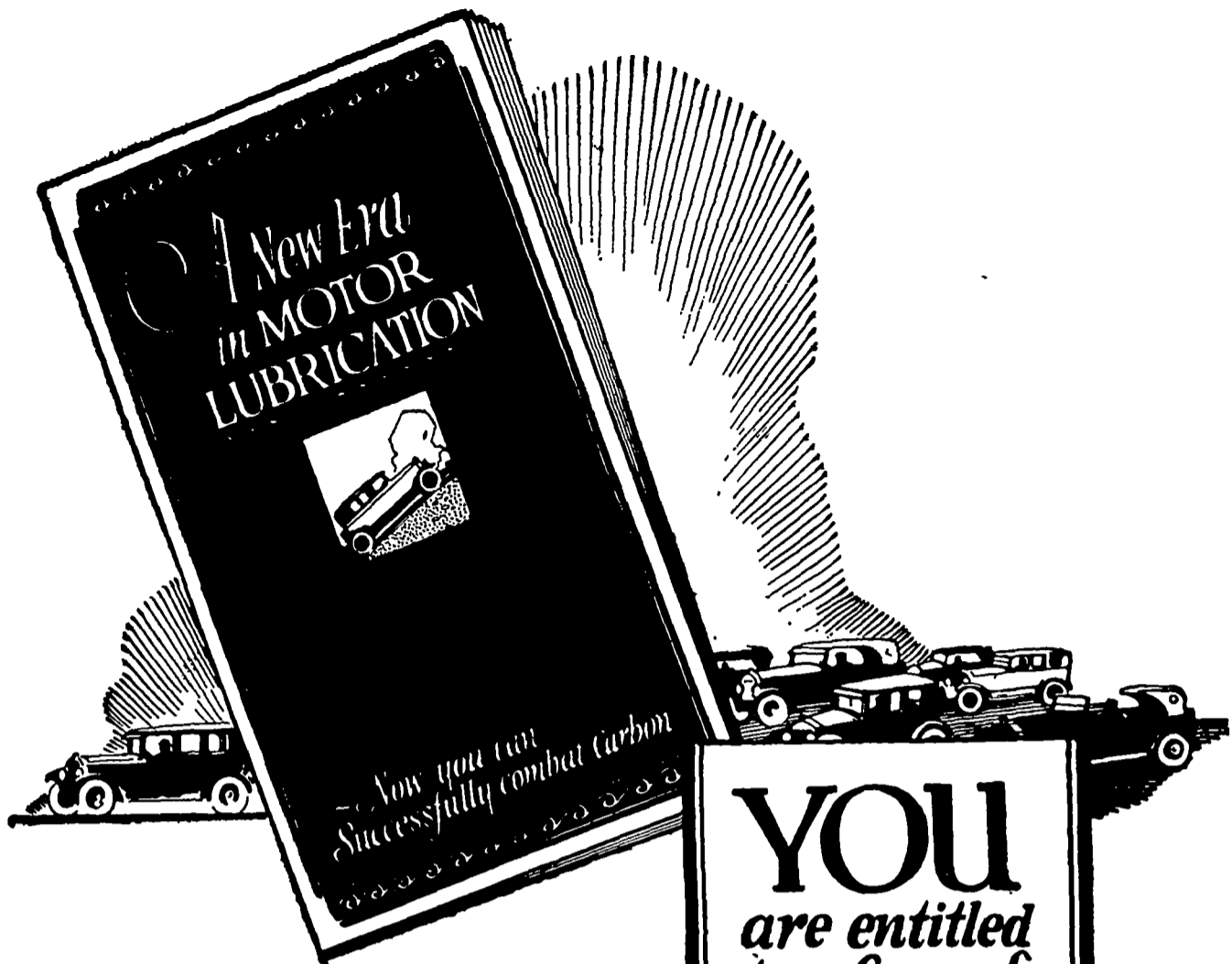
General Contractors and
Engineers

Consult Us
For Your
Building
Requirements



Our Organization
Always at Your
Service and
Satisfaction
Guaranteed

Pearson-Burleigh Ltd.
601 McINTYRE BLOCK,
WINNIPEG



New Possibilities for Pleasure and Economy from your Car

MARVELUBE, the new process Imperial Motor Oil, has ushered in a new era in motor lubrication for you and every other motorist in Canada. No longer need your car knock and balk on the hills. Heavy repair bills for worn-out parts and scored cylinders, are now a thing of the past. Carbon, the greatest menace to your motor, has at last been conquered by a lubricating oil.

Marvelube, the lubricating oil discovery of the modern automotive age, answers each and every lubricating problem presented by the automobile motor of today — gives results that will amaze and delight you.

The booklet "A New Era in Motor Lubrication," tells the story of Marvelube and shows why this marvelous lubricating oil can renew your car's "pep" and power and protect it, as no other motor oil can, from expense and deterioration. Next to a trial filling of Marvelube, the booklet affords the most convincing testimony that this wonderful new oil marks the greatest forward step in automotive lubrication since oil and the auto joined forces to speed the progress of the human family.

IMPERIAL OIL LIMITED

mail this
to-day

Room 207

IMPERIAL OIL LIMITED
86 Church St., Toronto, Ont.

Please send me the booklet
"A New Era in Motor Lubrication"

Name

Address



Marvelube

MOTOR OIL

Successfully combats Carbon

G CANADA R
POSTAGE PAID
2 C.
Permit No. 1561
WINNIPEG

When writing advertisers please mention The Scoop Shovel